

SECOND CURVE OF HEALTH CARE

VOLUME TO VALUE

The

Gap

Fee-for-service reimbursement

High quality not rewarded

No shared finanical risk

Acute inpatient hospital focus

IT investment incentives not seen by hospital

Stand-alone care systems can thrive

Regulatory actions impede hospital-physician collaboration

Volume-Based First Curve

Volume-Based

Value-Based Second Curve

Payment rewards population value: quality and efficiency

Quality impacts reimbursement

Partnerships with shared risk

Increased patient severity

IT utilization essential for population health management

Scale increases in importance

Realigned incentives, encouraged coordination

Value-Based

POPULATION HEALTH

The

Gap

Volume-based reimbursement

Fragmented care across settings

Targeted patient education (disease specific)

Workplace competencies and education lack population health focus

Limited HIT data sorces, real-time access or data mining for population health analysis

Limited community partnerships

First Curve of Population Health

Volume-Based

Second Curve of Population Health

Value-based reimbursement

Seamless care across all settings

Proactive and systematic patient education

Workplace competencies and education on population health

Integrated, comprehensive HIT that supports risk stratification of patients with real-time accessibility

Mature community partnerships to collaborate on community-based solutions

Value-Based

MUST-DO STRATEGIES

10 must-do strategies were identified for the hospital field to implement; however, the first 4 were identified as major priorities.

- 1 Aligning hospitals, physicians, and other providers across the continuum of care
- 2 Utilizing evidenced-based practices to improve quality and patient safety
- 3 Improving efficiency through productivity and financial management
- 4 Developing integrated information systems
- 5. Joining and growing integrated provider networks and care systems
- 6. Educating and engaging employees and physicians to create leaders
- 7. Strengthening finances to facilitate reinvestment and innovation
- 8. Partnering with payers
- Advancing an organization through scenario-based strategic, financial, and operational planning
- Seeking population health improvement through pursuit of the "triple aim"

SECOND CURVE OF POPULATION HEALTH

These tactics are:

- Value-based reimbursement
- Seamless care across all settings
- Proactive and systematic patient education
- Workplace competencies and education on population health
- Integrated, comprehensive HIT that supports risk stratification of patients with real-time accessibility
- Mature community partnerships to collaborate on community-based solutions