

# Essentia's response to the opioid crisis

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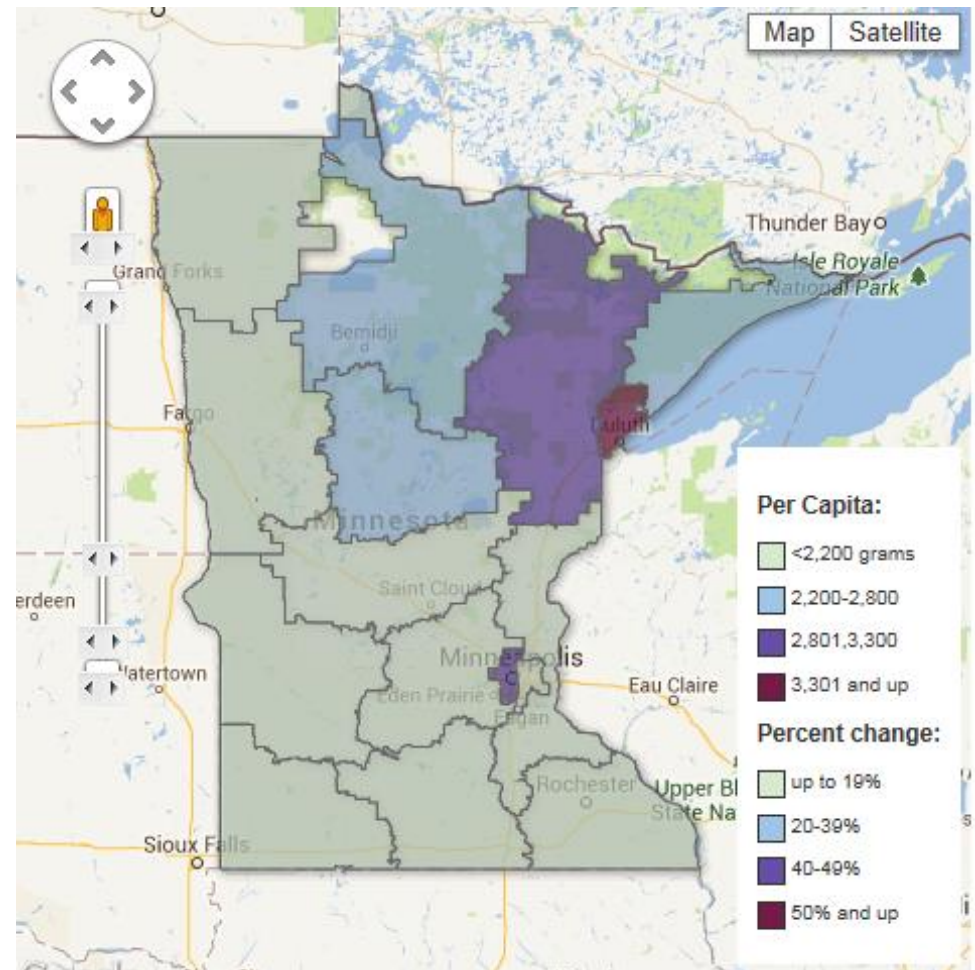
**Nov. 16, 2016**



# Per capita opioid use

## 2005

Map shows grams per 10,000 people of prescriptions for painkiller opioids, such as oxycodone, hydrocodone, codeine, morphine.



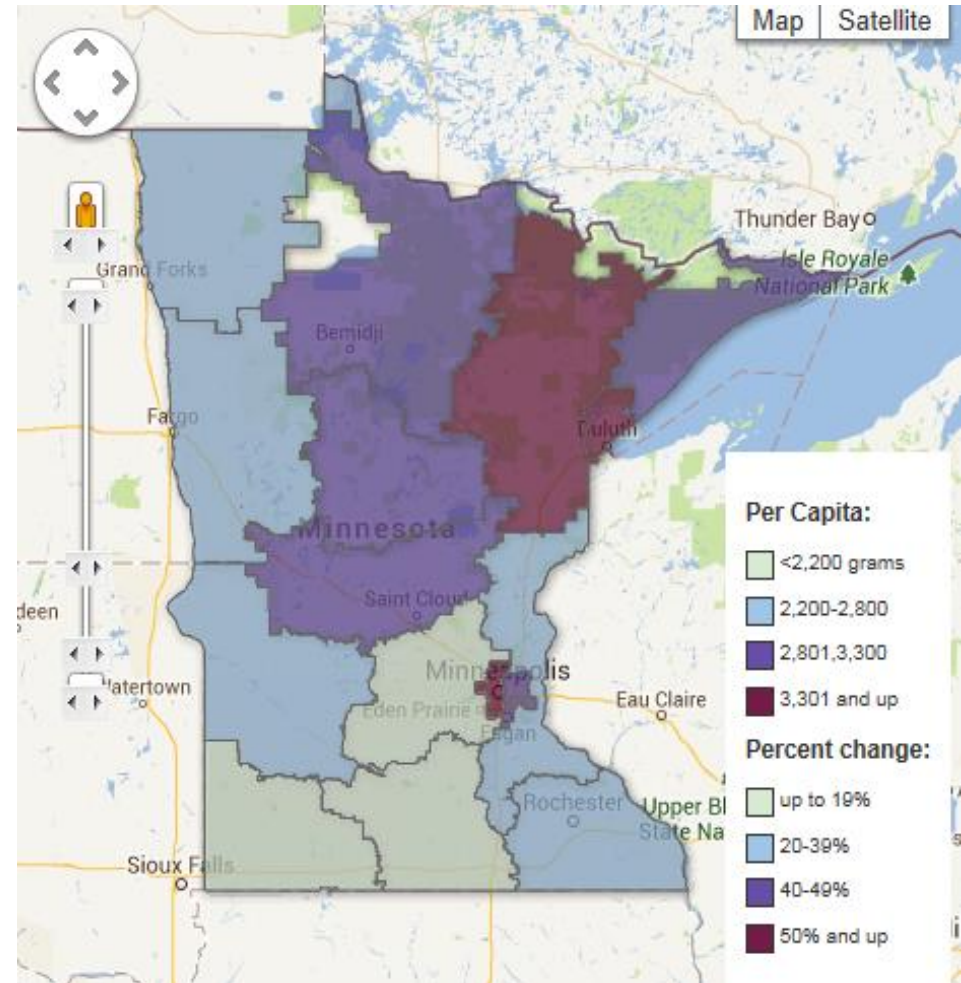
Source: Drug Enforcement Administration; Pioneer Press, *Prescription opiates and heroin in Minnesota*



# Per capita opioid use

## 2011

Map shows grams per 10,000 people of prescriptions for painkiller opioids, such as oxycodone, hydrocodone, codeine, morphine.

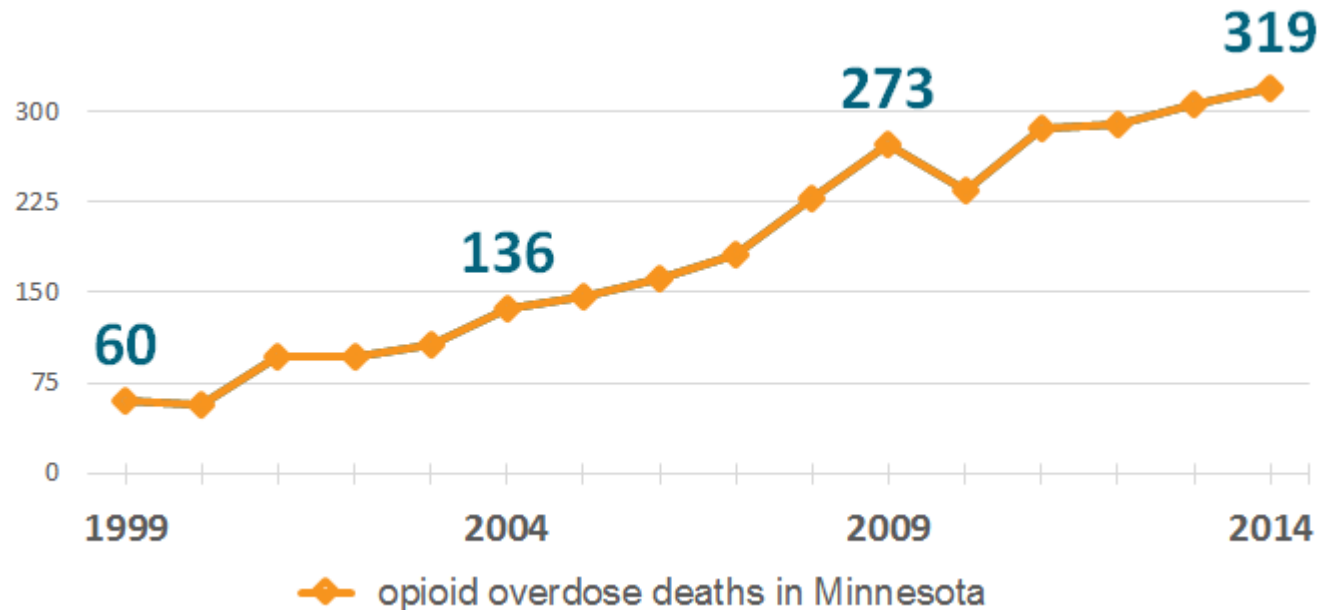


Source: Drug Enforcement Administration; Pioneer Press, *Prescription opiates and heroin in Minnesota*



# Sobering statistics

The number of people who have died from opioid overdoses in Minnesota rose more than 500 percent from 1999 to 2014.



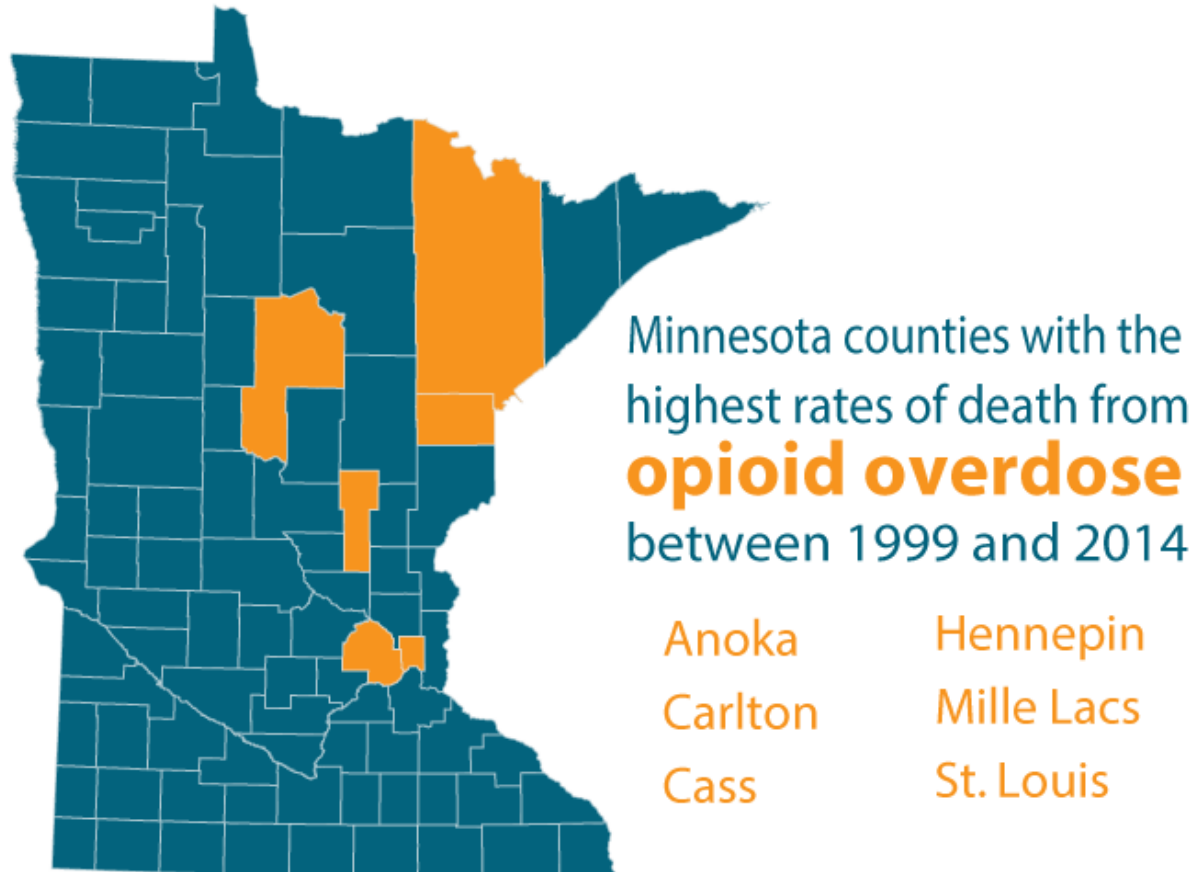
Source: Minnesota Public Radio; Centers for Disease Control and Prevention

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# Sobering statistics



Source: Minnesota Public Radio; Centers for Disease Control and Prevention

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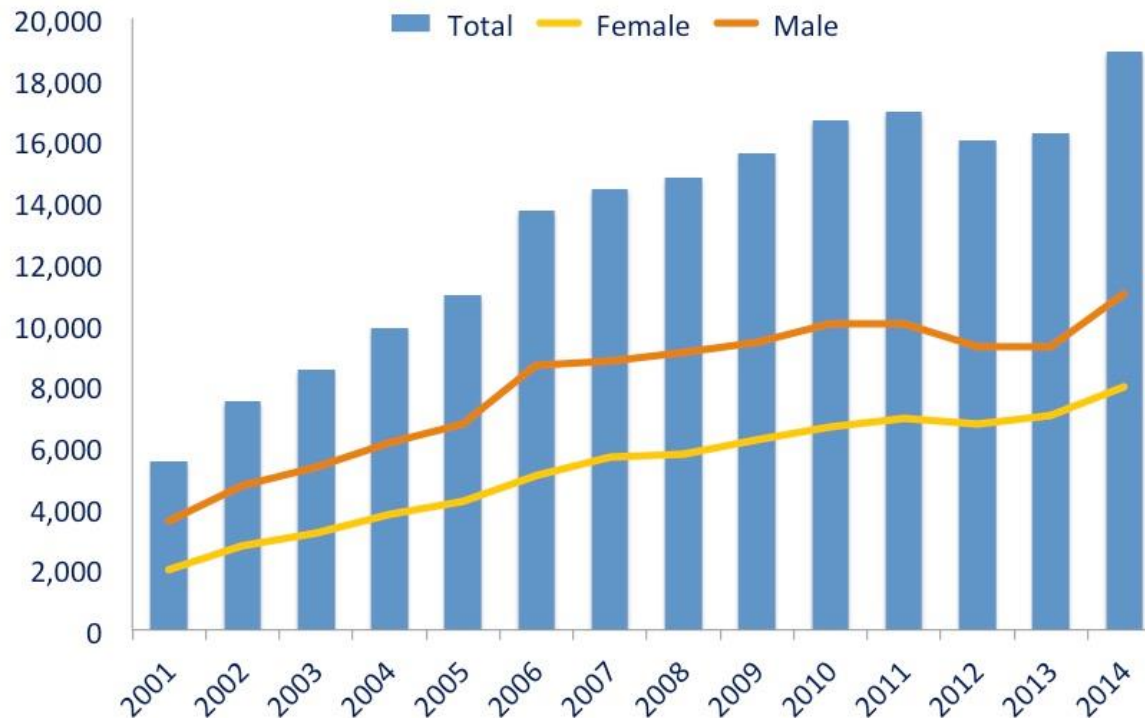
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# A dangerous trend



## National Overdose Deaths

Number of Deaths from Prescription Opioid Pain Relievers



Source: National Center for Health Statistics, CDC Wonder





# The transition to heroin

An addiction to powerful opioid painkillers that she needed at first for digestive pain — but later just needed — hijacked the promise of a 26-year-old champion swimmer and dancer whose life goal was to study nursing or radiology and care for others.

“Ultimately she is the victim of opiate overprescribing,” said her mother, Shelly Elkington, of Montevideo, Minn., “and that is what brought her into a world that she had no business being in, with criminals who had violent backgrounds.”

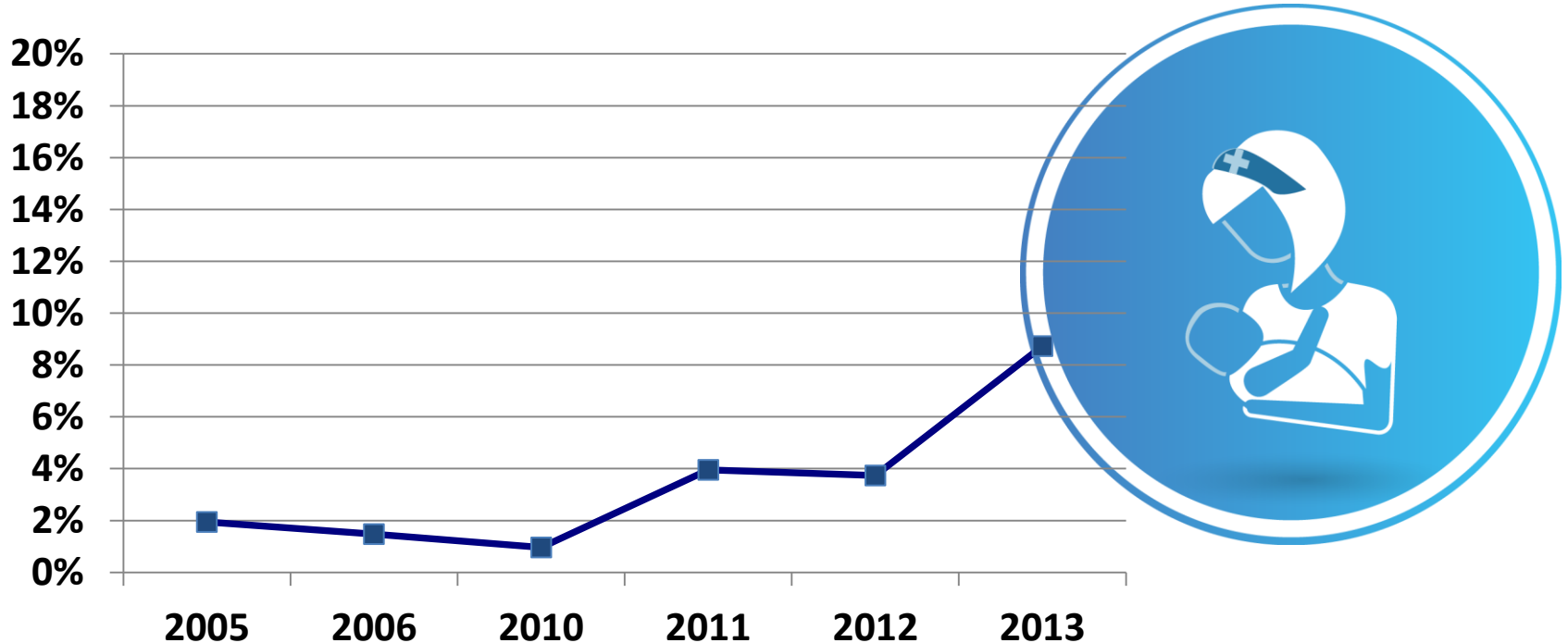


Source: Families haunted by opioid deaths seek answers, change; by Jeremy Olson, Star Tribune, Jan. 25, 2016



# Impact on our tiniest patients

Percentage of Duluth NICU patients **born suffering from opioid withdrawal** with a diagnosis of “Neonatal Abstinence Syndrome” or NAS



Source: Essentia Health-St. Mary's Medical Center NICU admission diagnosis - NAS





# CDC recommendations 2012

**CDC:** Opioids are ineffective for some chronic conditions.

- **Low back pain**  
(without a patho-anatomic diagnosis)
- **Headache**
- **Fibromyalgia**

Source: Ballantyne, Presentation to CDC, October 24, 2012

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# CDC recommendations 2016

CDC targets primary care providers: They account for **50%** of prescription opioids dispensed.



**START LOW. GO SLOW.**

[www.cdc.gov](http://www.cdc.gov)

GUIDELINE FOR PRESCRIBING  
OPIOIDS FOR CHRONIC PAIN

- Opioids are not the first-line or routine therapy for chronic pain.
- Establish and measure goals for pain and function.
- When opioids are started, prescribe them at the lowest possible dose.

Source: Centers for Disease Control and Prevention

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# Letter from the Surgeon General



UNITED STATES SURGEON GENERAL  
Vivak H. Murthy, M.D., M.P.H.

August 2016

Dear Colleague,

I am asking for your help to solve an urgent health crisis facing America: the opioid epidemic. Everywhere I travel, I see communities devastated by opioid overdoses, I meet families not admitted to such treatment for addiction. And I will never forget my own patient whose opioid use disorder began with a course of morphine after a routine procedure.

It is important to recognize that we arrived at this place on a path paved with good intentions. Nearly two decades ago, we were encouraged to be more aggressive about treating pain, often without enough training and support to do so safely. This coincided with heavy marketing of opioids to doctors. Many of us were even taught – incorrectly – that opioids are non-addictive when prescribed for legitimate pain.

The results have been devastating. Since 1999, opioid overdose deaths have quadrupled and opioid prescriptions have increased markedly – almost enough for every adult in America to have a bottle of pills. Yet the amount of pain reported by Americans has not changed. Now, nearly two million people in America have a prescription opioid use disorder, contributing to increased heroin use and the spread of HIV and hepatitis C.

I know solving this problem will not be easy. We often struggle to balance reducing our patients' pain with increasing their risk of opioid addiction. But, as clinicians, we have the unique power to help end this epidemic. As cynical as times may seem, the public still looks to our profession for hope during difficult moments. This is one of those times.

That is why I am asking you to pledge your commitment to meet the tide on the opioid crisis. **Please take the pledge at [www.TurnTheTideRx.org](http://www.TurnTheTideRx.org).** Together, we will build a national movement of clinicians to do these things:

First, we will educate ourselves to treat pain safely and effectively. A good place to start is the enclosed pocket card with the CDC Opioid Prescribing Guideline. Second, we will screen our patients for opioid use disorder and provide or connect them with evidence-based treatment. Third, we can shape how the rest of the country sees addiction by talking about and treating it as a chronic illness, not a moral failing.

Years from now, I want us to look back and know that, in the face of a crisis that threatened our nation, it was our profession that stepped up and led the way. I know we can succeed because health care is more than an occupation to us. It is a calling rooted in empathy, science, and service to humanity. These values unite us. They remain our greatest strength.

Thank you for your leadership.



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# Taking on Opioids: Essentia's Approach



# Purpose of new Standard of Care

- Provide **safe and effective** patient care
- Help **prevent diversion and abuse** of opioid medications for a safe community



# First steps to manage COAT population

## 2008-2010

- Implemented Treatment Agreements including urine drug screenings and pill counts
- Refills given only at visit
- Developed metrics to monitor up-to-date Treatment Agreements

## *Issues*

- *Did not address inappropriate COAT prescribing*
- *Inconsistent management/monitoring of patients*

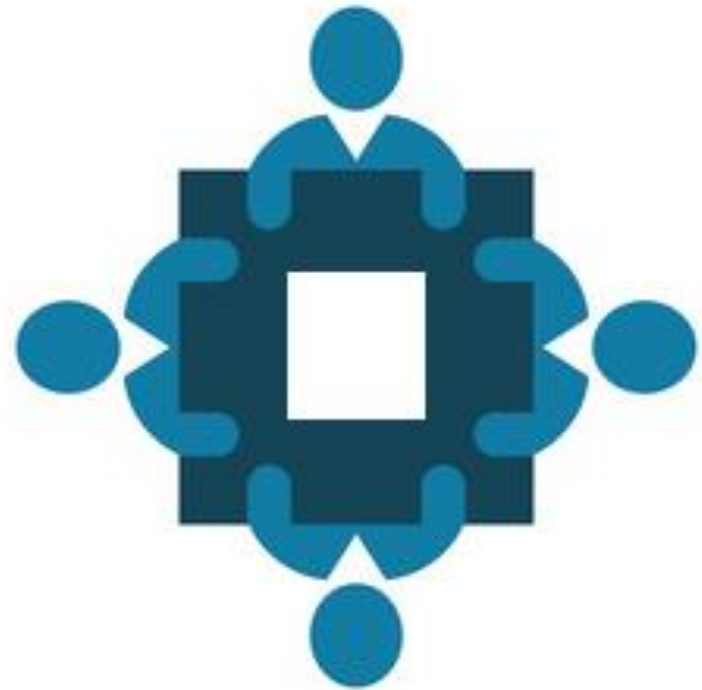




# Progressive efforts

## 2013-2015

- Convened summit to develop Essentia's **Guiding Principles for COAT**
- Served as a cornerstone for all future COAT efforts



# Essentia Guiding Principles for COAT

- Essentia Health supports the ***use of evidence-based guidelines*** and best practice standards for pain management.
- We recognize that opioids are ***not effective for the long-term treatment of chronic non-cancer pain*** and may also have public health consequences.
- Chronic opioid treatment ***is not indicated for frequent headache, non-specific low back pain and fibromyalgia.***
- We recognize that long-term chronic opioid use leads to ***severe side effects***, which may include: ***hyperalgesia, hypogonadism, dependence, addiction, osteoporosis, fatigue, somnolence and cognitive dysfunction.***
- The use of ***long-acting*** opioids for chronic pain can lead to additional harm and is discouraged.
- For patients where opioids are indicated we ***endorse the limit of 90 mg daily*** morphine dose equivalents (MDE).
- Patients also ***on benzodiazepines should not exceed 50 MDE/day.***
- The ***unanimity of provider adherence to Essentia opioid prescribing best practices*** is critical to patient safety and community health.



# Progressive efforts

## 2013-2015

- Education of providers and staff
- Develop and implement new processes and tools to assess and manage COAT patients

## FRIDAY MORNING GRAND ROUNDS

### Learning Series:

### Pain, Prescribing, & Neonatal Abstinence Syndrome (NAS)

St. Mary's Medical Center auditorium | 7-8 a.m.

**Purpose:** Address issues related to opioid prescription for chronic noncancer pain, the associated epidemic of nonmedical use of opioids in the community, and strategies to decrease the routine use of opioids as the main treatment for chronic pain. The intended audience is all health care teams and leaders.

### 2014 Schedule



#### January 10 Reducing Opioid Use in Patients with Chronic Noncancer Pain

Visiting Professor: Jane C. Ballantyne, MD BS  
Penn Pain Medicine Center  
Philadelphia, Pennsylvania



#### January 17 Neonatal Abstinence Syndrome (NAS) Part 2: Neonatology Perspective

Christina Falgier, MD  
Essentia Health  
Duluth, Minnesota



#### January 24 21st Century Perspective: Addiction Medicine

Mark Willenbring, MD  
Alltyr, St. Paul, Minnesota



#### January 31 Multidisciplinary Pain Management

Miles Belgrade, MD  
Fairview Pain Management Center  
Minneapolis, Minnesota



#### February 7 Neonatal Abstinence Syndrome (NAS) – Part 5: Maternal/Perinatal Perspective

Mary Bray, MD,  
OB/Gyn, Gynecological Surgery  
Essentia Health, East region



#### February 14 HealthPartners' Pain Management Program

Arthur Wineman, MD  
HealthPartners, Bloomington, Minnesota



#### February 21 Opioid Addiction

Charlie Reznikoff, MD  
Hennepin County Medical Center  
Minneapolis, Minnesota

#### February 28 – Panel Discussion



Videconference and MOVI are available for Essentia Health regional sites. All sites dual to 19912 (Grand Marais dual to 619912). **NEW!** Access live streaming video by typing videorecorder in the web address of an Essentia Health networked computer. Contact the CHE Office at 218.786.4764 or CHEOffice3@essentiahealth.org for more information.

This activity has been approved for AMA PRA Category 1 Credit™



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# Creating a system-wide approach

## 2015

- Reviewed prescribing practices
- Developed new Standard of Care
- Utilized EHR tools and support departments



# COAT initiative goal #1

**Minimize number  
of new chronic  
pain patients  
started on COAT.**



# What we did



## Changing prescribing habits

- Educate primary care staff and physicians/advanced practitioners so they understand the opioid crisis and why we need to change
- Leadership presentations to provider groups



# COAT initiative goal #2

**Reduce diversion and abuse of opioids prescribed by Essentia physicians and advanced practitioners.**



# What we did



## Tighten monitoring

- Tightened language in Treatment Agreements
- Refills only at scheduled visits (chronic and acute)
- Require at least one annual urine drug screening; pill counts and PMP checks at each pain visit

# COAT initiative goal #3

Taper patients off high doses, and taper **willing** patients off opioids where therapy is inappropriate for diagnosis.



# What we did

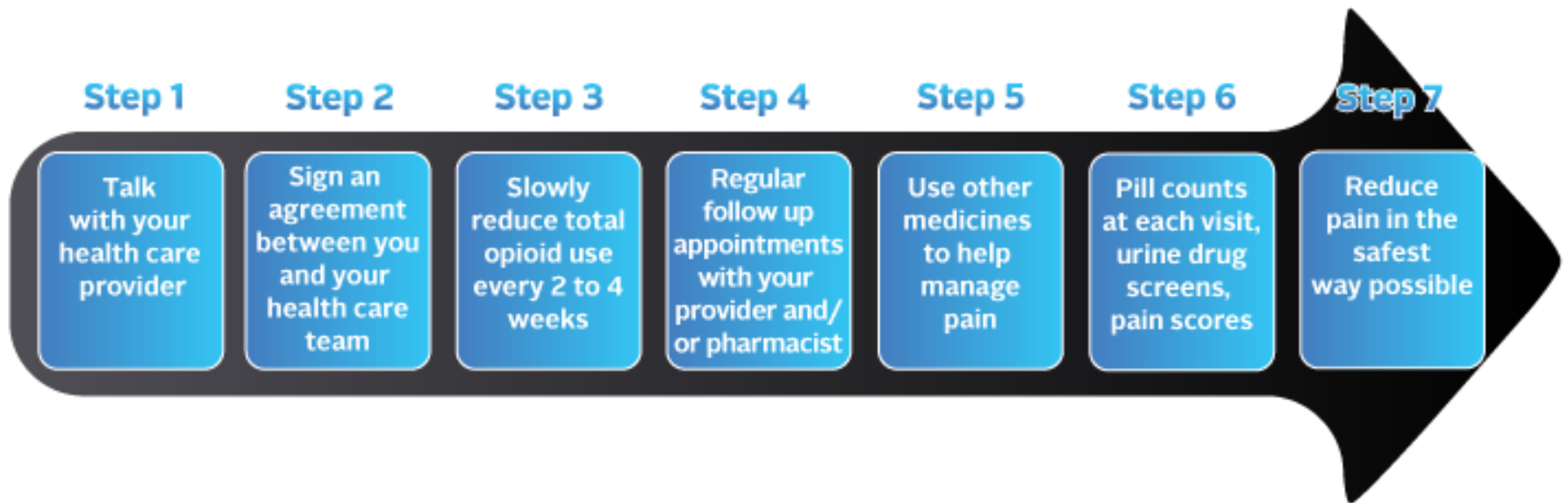


## Work with current COAT patients

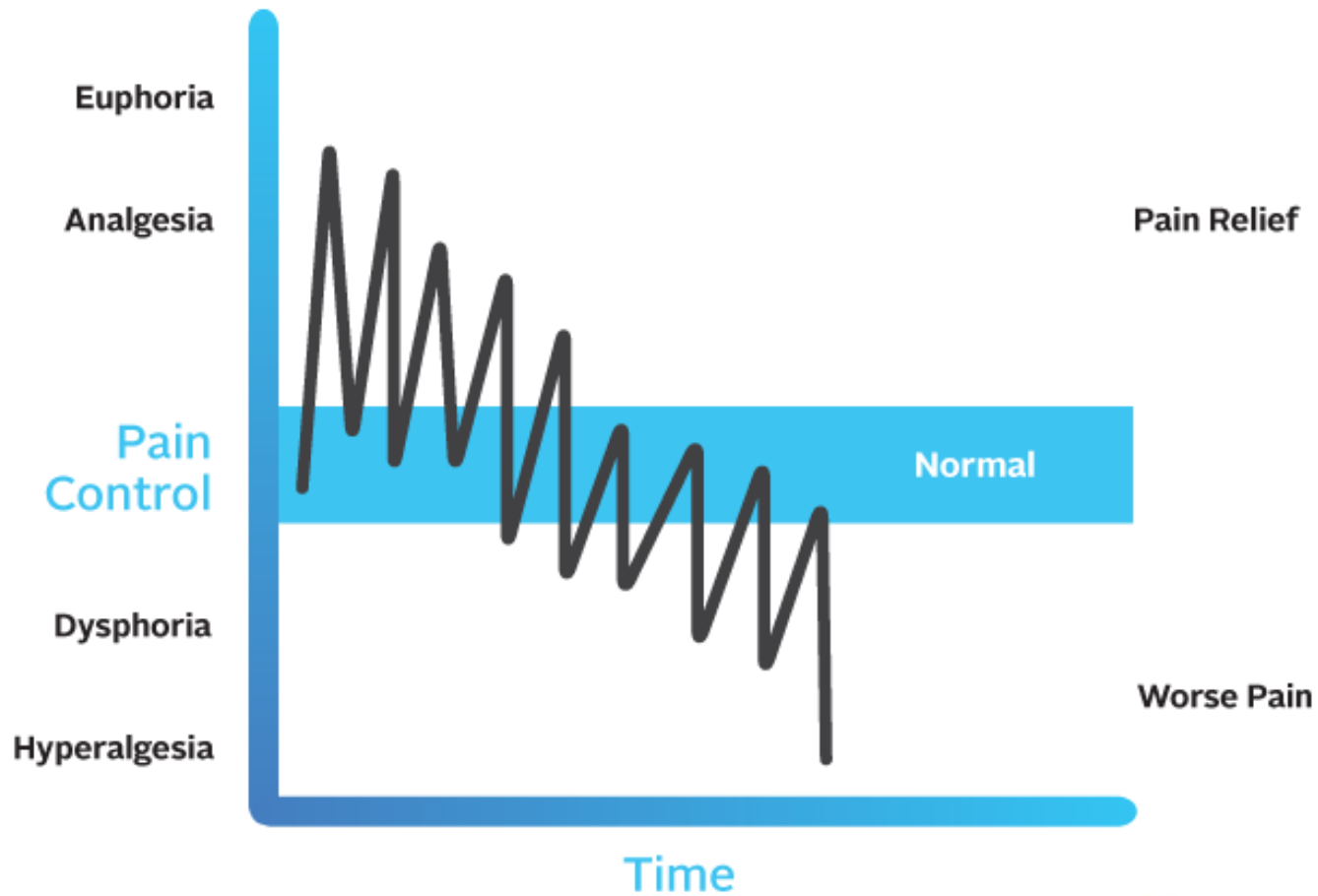
- Educate patients about the risk of long-term opiate use
  - Shared understanding, shared decision-making
- Patient-reported pain assessment and depression/anxiety screen at every pain visit
- Increased length of annual COAT assessment for more patient education and discussion

# Patient Education

## Steps for a successful taper



# Progression of opioid dependence



Source: Ballantyne, Jane, Essentia Health Friday Grand Rounds, Jan. 10, 2014  
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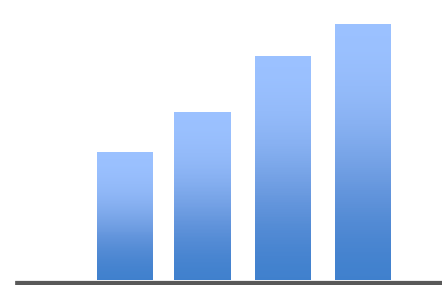
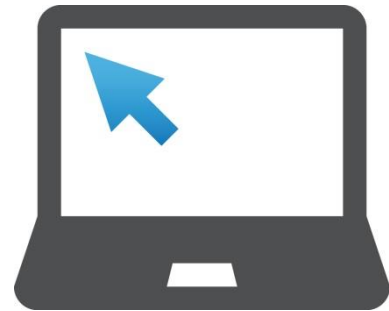
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# Developing standard processes

## Data reports used to:

- Identify COAT population
- Monitor adoption of new protocols
- Measure if goals are being met
  - Reduction in new COAT patients
  - Overall reduction in COAT patients

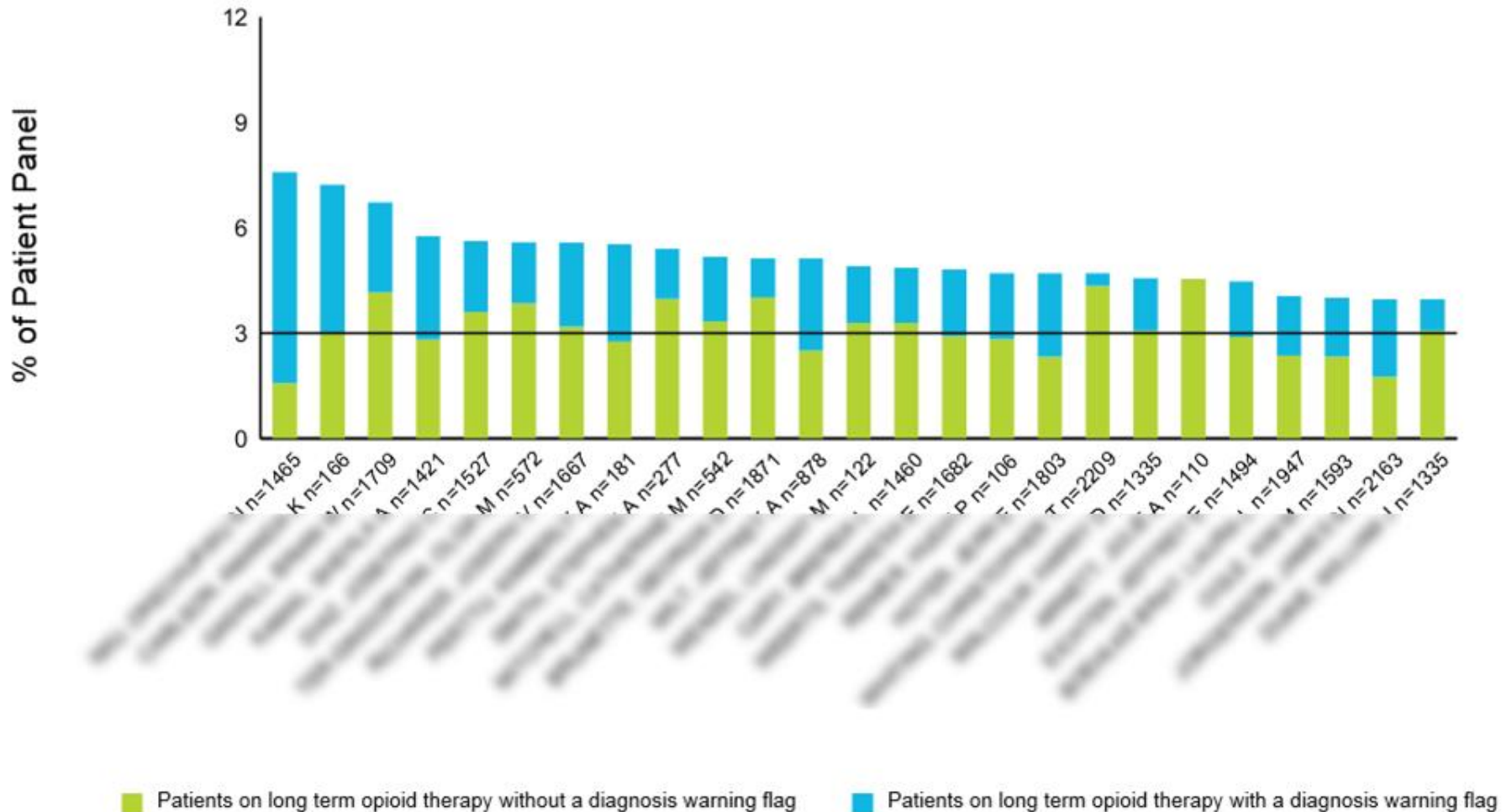


# A case for transparency

ESSENTIA EAST

4,063 of 190,687 ( 2.13% ) Patients on Long Term Opioid Therapy

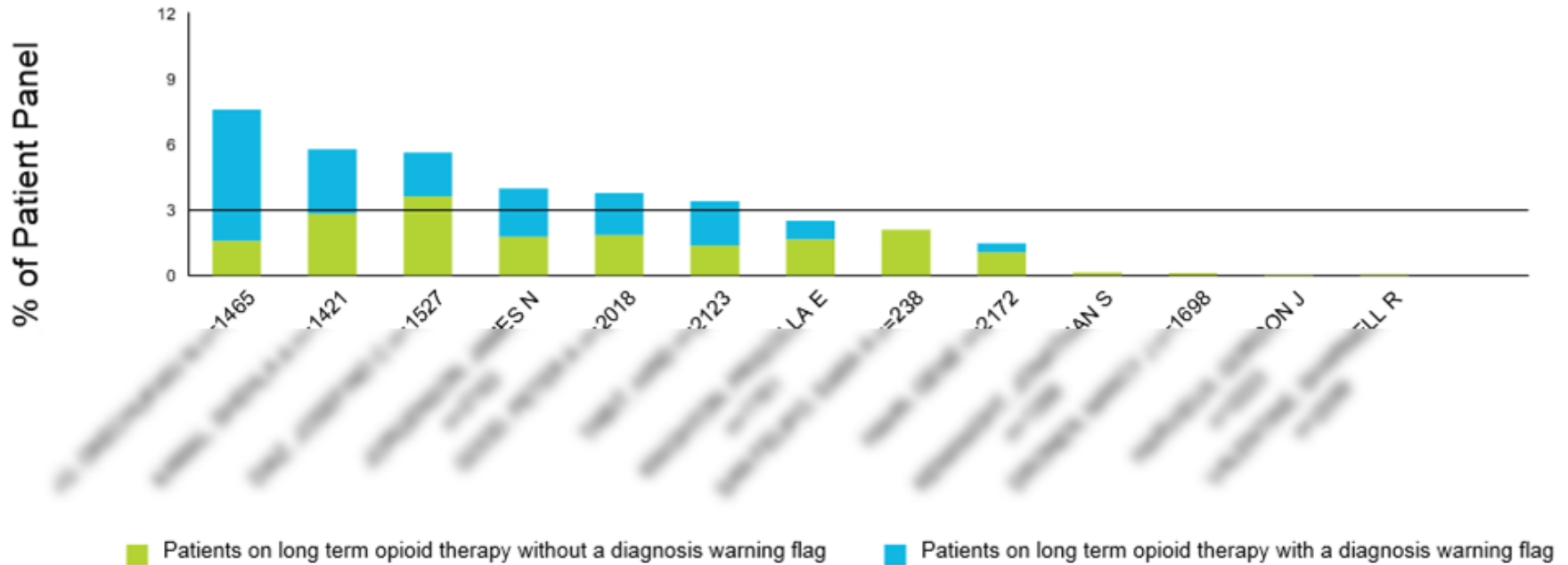
Percent of Patient Panel on Long Term Opioid Therapy ( Top 25 )



# A case for transparency

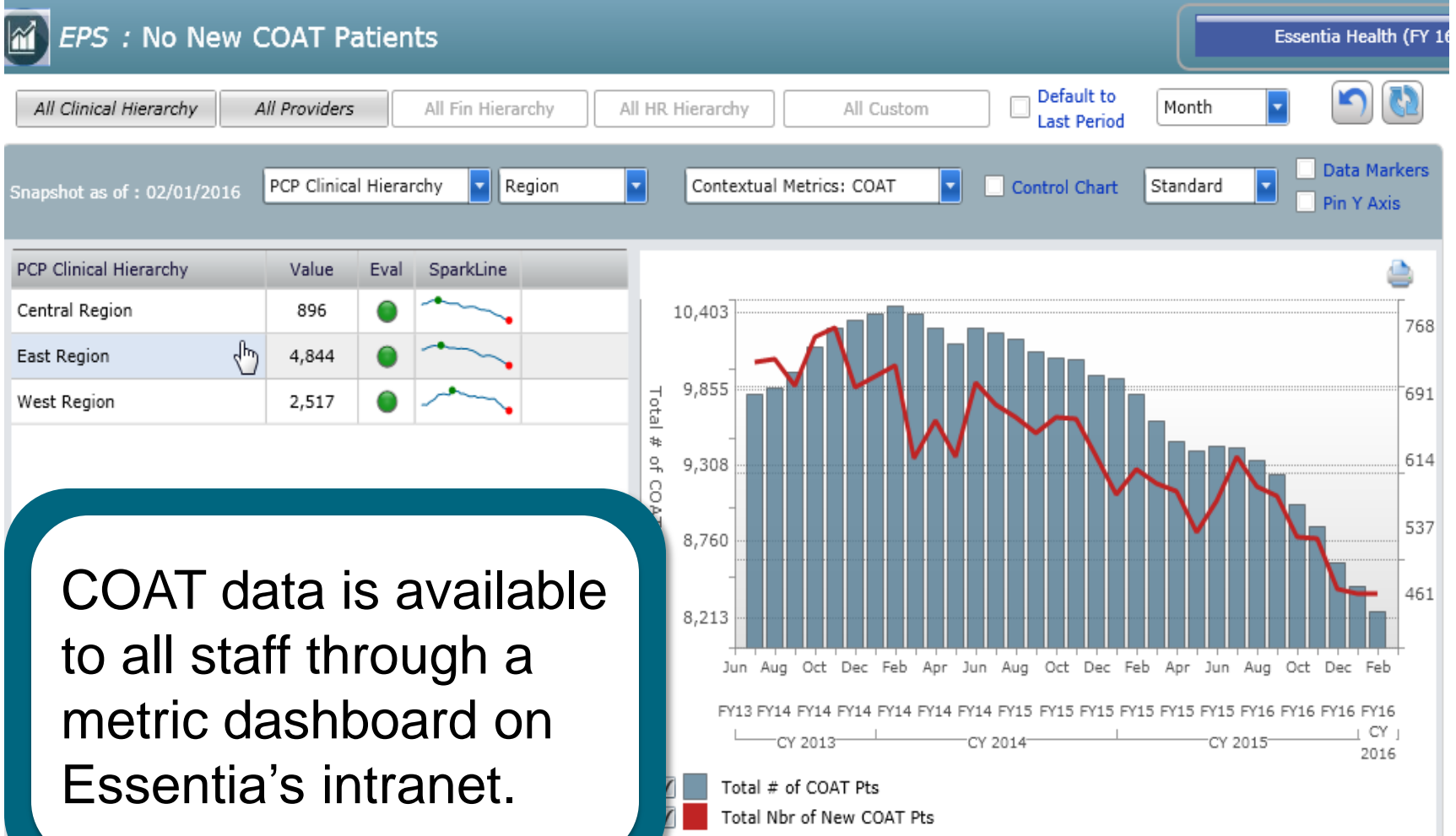
## EH-DULUTH CLINIC 1ST ST

589 of 33,011 ( 1.78% ) Patients on Long Term Opioid Therap



	Panel Size	Long Term Opioid Therapy		Dx Flag		ED Overdose		Opioid Agreement	
CLINIC 1ST ST	10	1	10.00%	0	0.00%	0	0.00%	1	100.00%
CLINIC 2ND ST	1,465	111	7.58%	88	79.28%	1	0.90%	71	63.96%
CLINIC 3RD ST	1,421	82	5.77%	42	51.22%	1	1.22%	65	79.27%
CLINIC 4TH ST	1,527	86	5.63%	31	36.05%	2	2.33%	62	72.09%
CLINIC 5TH ST	2,163	86	3.98%	48	55.81%	0	0.00%	67	77.91%
CLINIC 6TH ST	2,018	76	3.77%	39	51.32%	0	0.00%	55	72.37%
CLINIC 7TH ST	27	1	3.70%	0	0.00%	0	0.00%	1	100.00%
CLINIC 8TH ST	2,123	72	3.39%	43	59.72%	1	1.39%	54	75.00%

# Sharing and tracking data



COAT data is available to all staff through a metric dashboard on Essentia's intranet.



# Staff training for new care processes

- Education included:
  - Reason for changes
  - How to use tools in EHR
  - How to have conversations with patients
  - Tapering protocols
- In fall 2015, more than 90% of primary care physicians and APs completed 5 hours of training.
- Primary care staff completed 4 hours of training.



# Implementing new COAT protocols

**Fall 2015:** New COAT Standard of Care rolled out in primary care system-wide.

## At each pain visit: (at least four per year)

- PMP checked
- Assess for risk of abuse, treatment efficacy, depression and anxiety
- Patient education on risks and alternatives
- Offer to help patients taper if ready

## Annually:

- Treatment agreement signed
- Random UDS (may be more frequent)





# Taking on Opioids: Our Progress



# COAT patient volumes

## April 2016

Essentia-wide	# of patients	% of patients
<b>Total</b>	<b>9,069</b>	<b>2.75%</b>

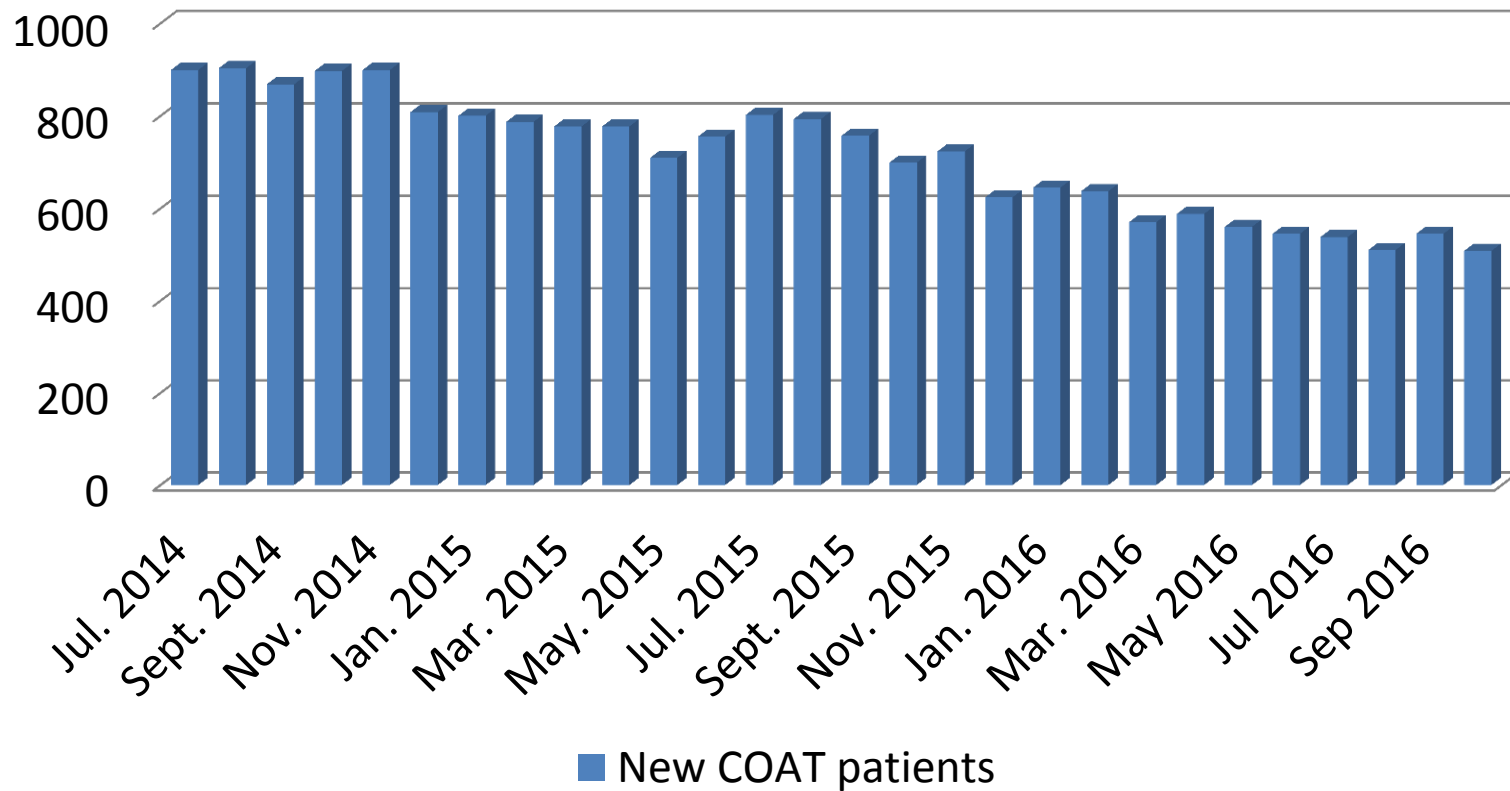
## October 2016

Essentia-wide	# of patients	% of patients
<b>Total</b>	<b>7,525</b>	<b>2.17%</b>

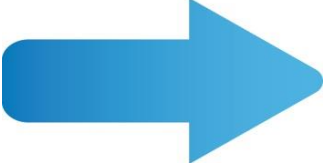


# Goal #1: Reducing new COAT patients

## New COAT patients



# Goal #1: Reducing new COAT patients

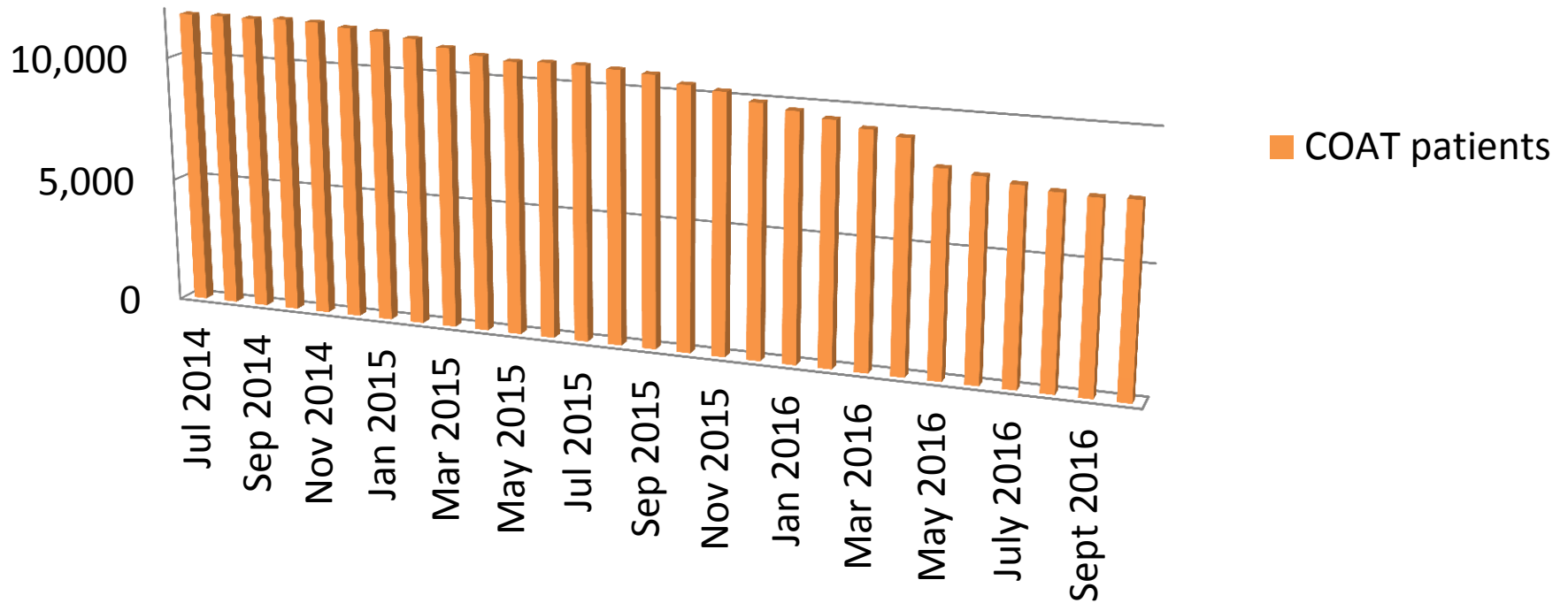
July 2014  Oct 2016



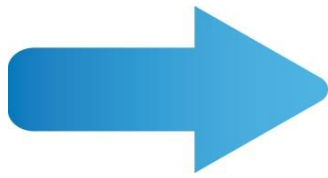
**44% fewer** new COAT patients  
started on therapy each month


# Goal #3: Reducing all patients on COAT

## Monthly COAT Patient History



# Goal #3: Reducing all patients on COAT

July 2014  Oct 2016

 **33.7%** fewer COAT patients

# How much did Essentia prescribe?

**270,000,000 mg**  
morphine equivalent  
units (MEUs)

2014 Essentia Health  
prescriptions



# How much does Essentia prescribe?

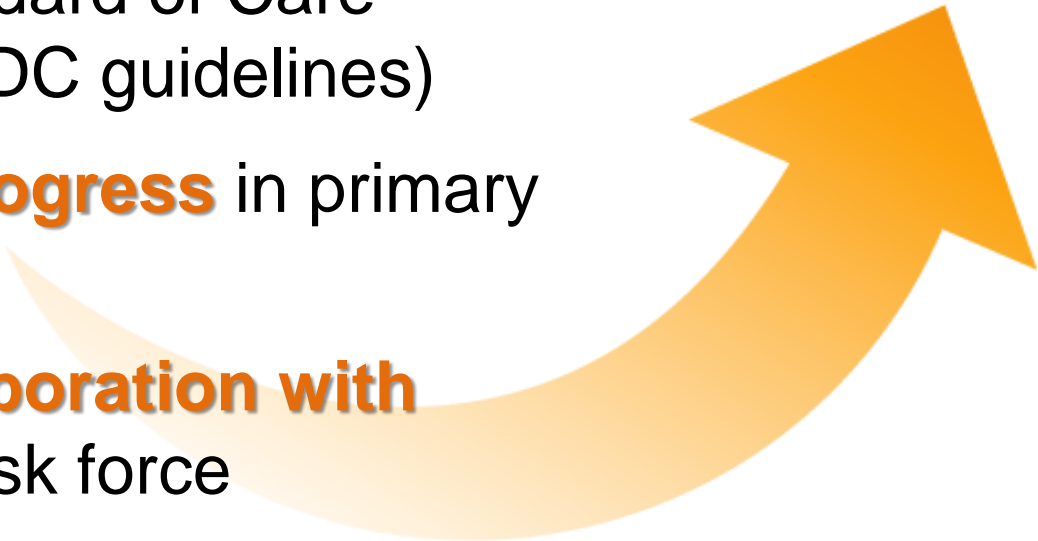
**132,890,000 mg**  
morphine equivalent  
units (MEUs)

Jan.–Sept. 2016  
Essentia Health  
prescriptions





# Looking ahead

- Continuous **quality improvements** for COAT Standard of Care (incorporate CDC guidelines)
  - **Monitoring progress** in primary care
  - Ongoing **collaboration with community** task force
  - Partnering with community **addiction treatment** programs
- 



# Community coalitions

- Began monthly meetings October 2015
- Share best practices, ideas and information
- Created joint news release
- Includes law enforcement and dentistry representatives
- Community education efforts



# Community coalitions



**Public Health**  
Prevent. Promote. Protect.  
Fargo Cass Public Health



**Essentia Health**



**FOND DU LAC HUMAN SERVICES**



Partners advancing rural health



LAKE SUPERIOR COMMUNITY HEALTH CENTER  
*caring for the health of the community*

**SANFORD**  
HEALTH



**Mille Lacs Health System**  
*Caring for body, mind and spirit*



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# FY17: Specialty care

**Goal:** Adopt COAT Standard of Care in non-primary care specialty sections

## **Expectations:**

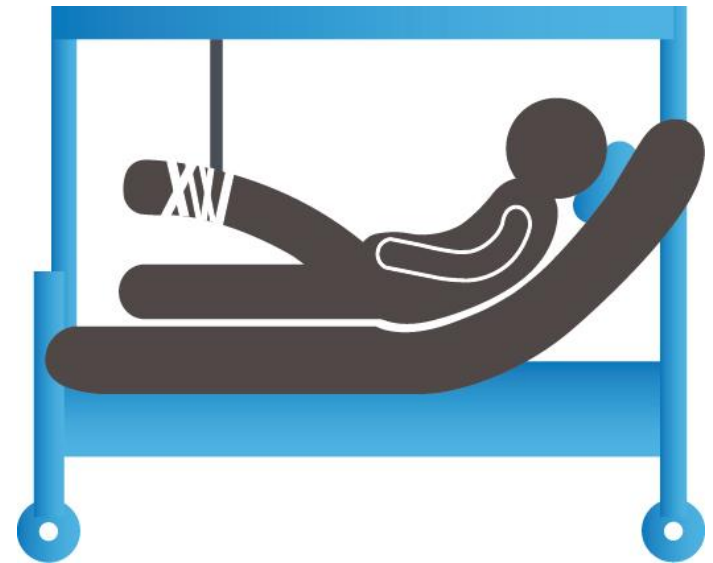
- All Essentia patients on COAT will be managed to the COAT Standard of Care.
- The prescribing physician/AP is accountable for managing patients.
- Patients are not sent to their PCP for management of COAT unless a collaborative partnership has been established between the specialist and PCP.



# FY 17: Acute pain management

## Post-Surgical Prescribing:

- Developing post-surgical prescribing guidelines (including interface with primary care)
- Educate/train staff
- Monitor implementation



# FY17: Acute pain management

## ED Setting:

- Developed prescribing guidelines for **patients on COAT**
- Developed prescribing guidelines for patients presenting with **acute pain**
- Educate/train staff
- Monitor implementation



# Addiction summit

Presentations to educate on:

- Nature of addiction
- Diagnosing Opioid Use Disorder (OUD)
- Effective treatment models for OUD including MAT



Discussion of collaboration and partnership models with local treatment programs

# Addiction principles

- Addiction is a primary, chronic disease of brain reward, motivation, memory and related chemistry
- Our responsibility to address and treat
- We will treat every patient with dignity and respect
- We will create, train and educate multidisciplinary teams
- We will screen all COAT patients for OUD
- We will screen all COAT patients who fail the requirements of their opioid agreements
- We will support and create effective models for OUD treatment
- We will seek out and partner with our communities in this work





# New collaborations for addiction

- Have developed new processes and Standard of Care for **COAT**
- Now we are developing new processes and Standard of Care for **addiction**



# Putting the pieces together



# Thank You & Discussion



# Contact Information

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