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# TrendWatch Chartbook 2001 

Trends Affecting<br>Hospitals and Health Systems

July 2001

Prepared by
The Lewin Group, Inc.
for

TrendWatch is a partnership between The American Hospital Association and The Lewin Group designed to provide research and analysis of important and emerging trends in the hospital and health care field. The TrendWatch team members track hospital and health care issues, prepare quarterly reports on emerging and important trends, and offer technical support to AHA and member organizations.

The American Hospital Association (AHA) is the national organization that represents and serves all types of hospitals, health care networks, and their patients and communities. Close to 5,000 institutional, 600 associate, and 40,000 personal members come together to form the AHA.


The Lewin Group is a strategic health and human services consulting firm with 30 years' experience in the US and around the world. The Lewin Group's mission is to help improve health policy and increase knowledge about health and human services systems worldwide.


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## ACKNOWLEDGEMENTS

There are several people who made significant contributions toward the completion of this report. Presented below is a list of the staff of The Lewin Group and The American Hospital Association who were actively involved in the production of the TrendWatch Chartbook 2001.

Ying-Jun Chen<br>Molly Collins<br>Carmela Coyle<br>Allen Dobson<br>Debbie Faulk<br>Sophie Kallinis<br>Joe Liu<br>Linda Magno<br>Donald May<br>Ashley Shrader<br>Caroline Steinberg<br>Anne Yang

Introduction

## Introduction

Hospitals continue to face a challenging environment with pressures from both the public and the private sectors. Hospitals secured some relief from the Balanced Budget Act, but still expect to experience Medicare losses going forward. Pressure is mounting for a Medicare prescription drug benefit, but where funding for such a benefit would come from is unclear as health care initiatives compete with other priorities of the new Bush Administration. On the private side, employer health insurance premiums jumped by 8 percent, raising fears that the moderation in premium growth experienced in the mid-nineties was just an anomaly. The economy has slowed, but the tight labor market for nurses, pharmacists, and other hospital workers continues to put upward pressure on hospital labor costs.

Backlash against managed care seems to have lessened as new issues, such as rising prescription drug costs, medical errors, and privacy regulations, captured national attention. Pressure remains to pass a patient bill of rights though the issue of a patient's right to sue continues to impede agreement. Meanwhile, managed care plans are rethinking how they control utilization and several have pulled back from direct controls on physician behavior. The relaxation in utilization controls could be contributing to the recent jump in premium levels. If premiums continue to rise at rates approaching double digits, consumers and employers may need to revisit how much they are willing to pay for broader choice of provider and access.

According to Current Population Survey estimates, the rate of uninsurance declined slightly between 1998 and 1999, but not nearly as much as many had hoped given the robust economy and new programs such as the State Children's Health Insurance Program (SCHIP). A Robert Wood Johnson Foundation initiative, of which AHA is a partner, has brought together an unlikely alliance among insurers, providers, consumer groups, and the business community that is pushing lawmakers to expand coverage.

In 1999, hospital days went up, reversing what had been more than a 20 year decline. Possible factors include a severe flu season, a relaxation of utilization controls and the aging population. After years of concern about overcapacity, large urban areas are now worrying about the ability of the health care system to handle upward fluctuations in demand. Stories about ambulance diversions have become headline news at the national level.

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Aggregate total hospital margins fell to 4.6 percent in 1999-more than a point lower than the prior year-and the proportion of hospitals with negative total margins increased to 32.5 percent. Between 1998 and 1999, expense per adjusted admission grew at 1.9 percent, slightly less than in the prior year. Operating revenue per adjusted admission, however, grew at less than half that rate pushing down patient care margins. During the year, Medicare payments fell below Medicare costs. Despite two rounds of BBA relief, Medicare margins are projected to continue falling.

While early data indicate that overall margins for 2000 have changed little from 1999, bond rating agencies again issued more downgrades than upgrades.
Moody's expects hospital credit ratings to stabilize in 2001 with analysts citing positive industry developments including BBA givebacks, the end of transition periods for mergers and acquisitions, the easing of restrictions on choice and access, and a "back to basics" focus on core operations in hospitals.

Led by a growth in prescription drug spending, national health spending grew by 5.6 percent from 1998 to 1999, nearly a point higher than the prior year's growth. Health spending as a percentage of GDP remained at 13 percent.

Public health continues to make advances in the rates of preventive care for services like mammograms and vaccinations, however, significant racial and ethnic disparities endure. Smoking, substance abuse, and obesity remain as key public health issues.

The following charts present an analysis of trends in the hospital field within the context of the broader environment for health care. Hospital data is drawn primarily from the American Hospital Association's Annual Survey from 1980 to 1999. Other data come from a variety of sources. The Chartbook begins with a chapter on overall trends in health care spending, financing and coverage. The next four chapters summarize key trends specific to the hospital field including organizational trends, volume and utilization, financing, and workforce. The final chapter looks at selected health status indicators.

## Chapter 1:

## Trends in the Overall Health Care Market

## Chapter 1: <br> Trends in the Overall Health Care Market

## National Health Spending

Total national spending on health grew by 5.6 percent from 1998 to 1999, nearly a point higher than the prior year's growth but still significantly lower than growth in the early part of the decade. Spending per capita grew by 4.7 percent. Health spending as a percentage of Gross Domestic Product remained at 13 percent (Charts 1.1-1.4).

Growth in spending on pharmaceuticals rose to 16.9 percent, more than triple the overall rate of growth. Growth in physician spending was just slightly higher than overall spending, while spending on hospital and nursing home care grew less. Spending on home health actually declined (Charts 1.5-1.6).

Growth in prescription drug spending now represents 22 percent of overall growth in national health spending. Private health insurance currently pays for a larger share of prescription drug spending than consumers (Charts 1.7-1.9).

## Trends in Health Care Coverage and Premiums

Between 1998 and 1999 the percentage of the population uninsured nationally declined from 16.3 to 15.5 . Despite this decline, more than 20 percent of the population is still uninsured in six states. New Mexico has the highest rate of uninsurance, with more than a quarter of its residents uninsured, while Rhode Island has the lowest (Charts 1.11-1.13). The strong economy produced very low unemployment and competition for workers may have led more employers to offer benefits. Whether this change is the beginning of a trend depends on the pace of the economy and employer response to increasing premiums.

Between 1998 and 1999, the percentage of individuals under private coverage increased slightly accounting for the decline in uninsured. Medicare and Medicaid coverage levels remained steady (Chart 1.11).

The percentage of the population under traditional indemnity type coverage fell to 8 percent in 2000. Enrollment in point-of-service plans declined after steady increases in recent years while HMO and PPO enrollment increased (Charts 1.14 1.15). After sharp increases between 1991 and 1998, Medicaid managed care enrollment remained constant as did the percentage of beneficiaries enrolled in Medicare HMOs (Charts 1.18 and 1.16).

As the effects of the Balanced Budget Act of 1997 continued to be felt across the health care industry, Medicare spending per beneficiary declined for only the second time in the history of the program. Meanwhile, growth in per-enrollee private health spending remained around 5.4 percent (Chart 1.17).

Private health insurance premiums jumped 8 percent in 2000 as health plans, particularly HMOs, continued to experience losses in 1999. Consumer backlash against managed care may also be contributing to increased premiums as health plans ease controls on choice and utilization (Charts 1.20-1.21).

Chart 1.1:
Total National Health Expenditures
1980-1999


Source: Health Care Financing Administration, Office of the Actuary
${ }^{(1)}$ Expressed in 1980 dollars; adjusted using the overall Consumer Price Index for All Urban Consumers

Chart 1.2:
Percent Change in Total National Health Expenditures 1981-1999


Source: Health Care Financing Administration, Office of the Actuary

Chart 1.3:
Per Capita National Health Expenditures 1980-1999


Source: Health Care Financing Administration, Office of the Actuary
${ }^{(1)}$ Expressed in 1980 dollars; adjusted using the overall Consumer Price Index for All Urban Consumers

Chart 1.4:
National Health Expenditures as a Percent of Gross Domestic Product 1980-1999


Source: Health Care Financing Administration, Office of the Actuary

Chart 1.5:
National Health Expenditures for Health Services and Supplies ${ }^{(1)}$ by Category

1980 and 1999


Source: Health Care Financing Administration, Office of the Actuary
(1) Excludes medical research and medical facilities construction
(2) "Other" includes net cost of insurance and administration, government public health activities, and other personal health care
(3) "Other professional" includes dental and other non-physician professional services

## Chart 1.6:

Percent Change in National Health Expenditures for Health Services and Supplies ${ }^{(1)}$ by Category 1998-1999


Source: Health Care Financing Administration, Office of the Actuary
(1) Excludes medical research and medical facilities construction
(2) "Other" includes net cost of insurance and administration, government public health activities, and other personal health care
(3) "Other professional" includes dental and other non-physician professional services

Chart 1.7:
Total Prescription Drug Spending 1980-1999


Source: Health Care Financing Administration, Office of the Actuary
${ }^{(1)}$ Expressed in 1980 dollars; adjusted using the overall Consumer Price Index for All Urban Consumers

Chart 1.8:
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1981-1999


Source: Health Care Financing Administration, Office of the Actuary

## Chart 1.9: <br> Consumer Out-of-Pocket Spending <br> vs. Private Health Insurance Spending for Prescription Drugs <br> 1980-1999



Source: Health Care Financing Administration, Office of the Actuary

Chart 1.10:
Distribution of National Health Expenditures by Source of Payment 1980, 1998, and 1999


Source: Health Care Financing Administration, Office of the Actuary

Chart 1.11:
Distribution of Health Insurance Coverage
Percent of Population Covered by Payer
1990, 1998, and 1999


Source: US Census Bureau

Chart 1.12:
Number and Percent Uninsured 1985-1999


Chart 1.13:
Percent Uninsured by State
1999


Source: US Census Bureau

Chart 1.14:
Percent of Employees with Employer-based Coverage Who Can Choose Conventional, PPO, HMO and POS Plans 1988-2000


Source: The Kaiser Family Foundation and Health Research and Educational Trust, Employer Health Benefits 2000 Annual Survey
${ }^{(1)}$ Point-of-service plans not separately identified

Chart 1.15:
Distribution of Employer-sponsored Health Insurance Enrollment by Type of Plan
1988-2000


Source: The Kaiser Family Foundation and Health Research and Educational Trust, Employer Health Benefits 2000 Annual Survey
${ }^{(1)}$ Point-of-service plans not separately identified

Chart 1.16:
Percent of Medicare Beneficiaries Enrolled in Medicare Managed Care

1991-2000


Source: Health Care Financing Administration, Office of the Actuary

* Percentages are risk enrollees divided by enrollees who have both hospital insurance and supplementary medical insurance

Chart 1.17:
Growth in Medicare Spending per Beneficiary vs. Private Health Insurance Spending per Enrollee 1980-1999


Source: Health Care Financing Administration, Office of the Actuary

Chart 1.18:
Percent of Medicaid Beneficiaries Enrolled in Medicaid Managed Care

1991-1999


Source: Health Care Financing Administration, Office of the Actuary

Chart 1.19:
Percent of Medicaid Beneficiaries Enrolled in Medicaid Managed Care by State 1999


Source: Health Care Financing Administration, Office of the Actuary

Chart 1.20:
Annual Change in Health Insurance Premiums
1988-2000


Source: The Kaiser Family Foundation and Health Research and Educational Trust, Employer Health Benefits 2000 Annual Survey

Chart 1.21:
HMO Plan Median Operating Margins
1990-1999


Source: Interstudy Competitive Edge: HMO Industry Report 10.2

## Chapter 2: <br> Organizational Trends

## Chapter 2: Organizational Trends

Hospitals continue to modify their organizational structure and services offered in response to the changing health care environment and consumer demand. The number of community hospitals slipped under 5,000 in 1999. Hospital beds and beds per thousand population are still decreasing though there remains significant variation across states. Meanwhile, hospital outpatient revenue is increasing; outpatient revenue now represents 34 percent of total hospital revenues, up from 13 percent in 1980 (Charts 2.1-2.4).

After declining between 1997 and 1998, the number of hospitals in systems increased in 1999. Horizontal integration strategies can help hospitals achieve economies of scale and increase market leverage. On the other hand, hospitals continued the recent shift away from vertical integration. The percentage of hospitals engaging in various physician relationships or offering insurance products declined again in 1999 after steady increases through the mid-nineties. Hospitals also continued their pull back from non-hospital services including home health, hospice, skilled nursing, and long term care. Medicare reimbursement pressures likely played a role (Charts 2.5-2.8).

Chart 2.1:
Number of Community Hospitals ${ }^{(1)}$
1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1986-1999 for community hospitals
${ }^{(1)}$ All nonfederal, short-term general, and special hospitals whose facilities and services are available to the public.

Chart 2.2:
Number of Beds and Number of Beds per 1,000 Persons

1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999 for community hospitals

Chart 2.3:

## Beds per 1,000 by State

1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1999 for community hospitals

Chart 2.4:
Distribution of Outpatient vs. Inpatient Revenues
1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999 for community hospitals

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Chart 2.5:
Number of Hospitals in Health Systems ${ }^{(1)}$
1985-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1985-1999 for community hospitals
${ }^{(1)}$ Hospitals that are part of a corporate body that may own and/or manage health provider facilities or health-related subsidiaries as well as non-health-related facilities including freestanding and/or subsidiary corporations

Chart 2.6:
Percent of Hospitals with Physician Affiliates ${ }^{(1)}$
by Type of Relationship
1994-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1994-1999 for community hospitals
${ }^{(1)}$ A hospital is considered to have a physician relationship if the relationship exists as part of the hospital or a system or network of which the hospital is a part

Chart 2.7:
Percent of Hospitals with Insurance Products
by Type of Insurance 1994-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1994-1999 for community hospitals

Chart 2.8:

## Percent of Hospitals Offering "Non-hospital" Services

 1995-1999

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1995-1999 for community hospitals

## Chapter 3:

Utilization and Volume

# Chapter 3: Utilization and Volume 

Hospital days rose for the first time in decades. Hospital days are a product of admissions and length of stay. Average length of stay continued to decline but not enough to counteract an increase in both inpatient admissions and admissions per thousand population. This increase in hospital days reverses a trend that was expected to continue for many years as the influence of managed care spread across the country. Whether this increase is just an anomaly or the beginning of a new trend remains to be seen. Preliminary data for 2000 show a continuing increase. The managed care backlash, population growth and aging, and a particularly heavy flu season may be drivers of this increased utilization (Charts 3.1-3.8).

Outpatient visits have more than doubled since 1980, and outpatient utilization rates continue to increase at a rapid clip. Outpatient surgeries now represent 62 percent of all surgeries (Charts 3.9-3.11).

Chart 3.1:
Inpatient Admissions in Community Hospitals 1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999 for community hospitals

Chart 3.2:
Inpatient Discharges by Calendar Quarter
1998-2000


Source: National Hospital Indicator Survey, first quarter 1998 - fourth quarter 2000

Chart 3.3:
Total Inpatient Days in Community Hospitals
1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999 for community hospitals

Chart 3.4:
Inpatient Days by Calendar Quarter 1998-2000


Source: National Hospital Indicator Survey, first quarter 1998 - fourth quarter 2000

## Chart 3.5: Inpatient Admissions per 1,000 Persons

1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999 for community hospitals and US Census Bureau data

Chart 3.6:
Inpatient Days per 1,000 Persons
1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999 for community hospitals and US Census Bureau data

Chart 3.7:
Average Length of Stay in Community Hospitals 1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999 for community hospitals

Chart 3.8:
Average Length of Stay in Community Hospitals by State

1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1999 for community hospitals

## Chart 3.9:

Total Hospital Outpatient Visits in Community Hospitals

1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999 for community hospitals

Chart 3.10:
Hospital Outpatient Visits per 1,000 Persons
1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999 for community hospitals and US Census Bureau data

Chart 3.11:
Percentage Share of Inpatient vs. Outpatient Surgeries
1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999 for community hospitals

## Chapter 4:

Trends in Hospital Financing

# Chapter 4: Trends in Hospital Financing 

## Overall Financial Performance

Aggregate total hospital margins declined by more than a point to 4.6 percent between 1998 and 1999. Hospital operating revenue per adjusted admission increased by 0.9 percent while operating expenses went up by 1.9 percent. The percent of hospitals with negative margins jumped to 32.5 percent (Charts 4.1 4.3).

After increasing from 1994 to 1998, aggregate non-operating gains (e.g., income from investments) declined as a percentage of total net revenue. At 2.6 percent of revenue, non-operating gains make up more than half of the aggregate total margin, a concern as the stock market enters a bear market (Chart 4.4).

Early data for 2000 are mixed with first quarter operating margins down relative to the prior year and second quarter results up. Bond rating agency downgrades still outnumbered upgrades in 2000 by almost five to one (Charts 4.5-4.6).

## Payer Mix

Since 1980 hospital reliance on Medicare and Medicaid has increased. In 1980 Medicare represented 35 percent of total costs, growing to 38 percent by 1999. Over the same period, Medicaid increased from 10 percent to 13 percent. Meanwhile, private payers' share of costs decreased from 42 percent to 39 percent and uncompensated care increased from five percent to six percent of total costs (Chart 4.7).

## Payer Performance

After hovering above 100 percent for 3 years, aggregate Medicare payments fell below costs. In the past, payment-to-cost ratios for Medicare and the private sector have generally trended in opposite directions - when Medicare payment-to-cost ratios fell, private sector ratios went up and vice versa. This pattern has helped to stabilize hospital margins. In 1998 and again in 1999, however, both Medicare and private sector payment-to-cost ratios fell. Medicaid payment-to-cost ratios also were down. This decline across all three major payer groups drove the decline in aggregate total margin noted earlier (Chart 4.8).

In 1999, the Medicare Balanced Budget Refinement Act (BBRA) returned approximately $\$ 8.4$ billion in Medicare payments to hospitals over the five-year period from 2000 to 2004. In 2000, the Medicare Benefits Improvement and Protection Act of 2000 (BIPA), provided additional relief of $\$ 11$ billion from 2001 through 2005. Despite BBRA and BIPA relief, overall payment reductions to hospitals still total $\$ 140$ billion from 1998 to 2005 . If hospital costs grow at the rate of inflation, Medicare margins will fall to around negative four percent with 65 percent of hospitals losing money on Medicare services - by 2005 (Chart 4.9).

Chart 4.1:
Annual Change in Hospital Operating Revenue and Expenses per Adjusted Admission ${ }^{(1)}$

1981-1999


Source: The Lewin Group Analysis of the American Hospital Association Annual Survey data, 1980-1999, for community hospitals
${ }^{(1)}$ An aggregate measure of workload reflecting the number of inpatient admissions, plus an estimate of the volume of outpatient services, expressed in units equivalent to an inpatient admission in terms of level of effort

Chart 4.2:
Percent of Hospitals with Negative Total Margins
1980-1999


Source: The Lewin Group Analysis of the American Hospital Association Annual Survey data, 1980-1999, for community hospitals

Chart 4.3:
Aggregate Total Hospital Margins ${ }^{(1)}$, Operating Margins ${ }^{(2)}$, and Patient Margins ${ }^{(3)}$ 1990-1999


Source: The Lewin Group Analysis of the American Hospital Association Annual Survey data, 1980-1999, for community hospitals
${ }^{(1)}$ Total Hospital Margin is calculated as the difference between total net revenue ant total expenses divided by total net revenue
${ }^{(2)}$ Operating Margin is calculated as the difference between operating revenue and total expenses divided by operating revenue
${ }^{(3)}$ Patient Margin is calculated as the difference between net patient revenue and total expenses divided by net patient revenue

Chart 4.4:
Income from Investments and Other Non-operating Gains ${ }^{(1)}$ as a Percent of Total Net Revenue

1980-1999


Source: The Lewin Group analysis of the American Hospital Association Annual Survey data, 1980-1999, for community hospitals
${ }^{(1)}$ Non-operating gains include income from non-operating activities, including investments, endowments and extraordinary gains, as well as the value of non-realized gains from investments

Chart 4.5:
Hospital Quarterly Operating Margins ${ }^{(1)}$
1997 - Second Quarter 2000


[^0]Chart 4.6:
Number of Bond Rating Upgrades and Downgrades of Non-profit Hospitals

1993-2000


Source: Standard \& Poor's CreditWeek Municipal, October 23, 2000; 2000 data through October 9, 2000

Chart 4.7:
Distribution of Hospital Cost by Payer Type
1980 and 1999


Source: The Lewin Group Analysis of the American Hospital Association Annual Survey data, 1980-1999, for community hospitals
${ }^{(1)}$ Non-patient represents costs for cafeterias, parking lots, gift shops and other non-patient care operating services and are not attributed to any one payer
${ }^{(2)}$ Uncompensated care represents bad debt expense and charity care

Chart 4.8:
Aggregate Hospital Payment-to-cost Ratios for Private Payers, Medicare and Medicaid

1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999, for community hospitals

Chart 4.9:
Hospital Total Medicare Margins
Actual and Projected Post-BIPA ${ }^{(1)}$
1998-1999 Actual
2000-2005 Projected


Source: The Lewin Group analysis
${ }^{(1)}$ BIPA: Medicare Benefits Improvement and Protection Act of 2000
Note: The rate of inflation for hospitals is equal to the market basket for hospital inpatient PPS services. Market basket rates used in this analysis were between 2.4 and 3.5 percent.

Trends in Hospital Financing

Chart 4.10:
Aggregate Payment-to-cost Ratios ${ }^{(1)}$ by Payer by State

1999

|  | Medicare | Medicaid | Private Payers |
| :---: | :---: | :---: | :---: |
| Nation | 0.999 | 0.955 | 1.150 |
| Alabama* | 1.075 | 0.974 | 1.128 |
| Alaska* | 0.906 | 0.833 | 1.432 |
| Arizona* | 1.039 | 0.806 | 1.129 |
| Arkansas | 1.017 | 0.850 | 1.376 |
| California* | 1.006 | 0.911 | 1.187 |
| Colorado | 0.941 | 1.043 | 1.173 |
| Connecticut | 0.950 | 0.754 | 1.163 |
| Delaware | 0.898 | 1.067 | 1.210 |
| District of Columbia* | 1.026 | 1.092 | 1.141 |
| Florida* | 1.017 | 0.842 | 1.298 |
| Georgia | 1.003 | 0.913 | 1.341 |
| Hawaii* | 0.862 | 0.791 | 1.226 |
| Idaho* | 0.911 | 0.943 | 1.465 |
| Illinois | 0.917 | 0.748 | 1.206 |
| Indiana | 0.912 | 0.952 | 1.299 |
| Iowa | 0.851 | 0.895 | 1.307 |
| Kansas | 0.928 | 0.642 | 1.282 |
| Kentucky | 0.963 | 0.835 | 1.269 |
| Louisiana* | 0.958 | 0.887 | 1.840 |
| Maine | 0.876 | 0.942 | 1.392 |
| Maryland | 1.094 | 1.071 | 1.087 |
| Massachusetts | 0.974 | 0.776 | 0.997 |
| Michigan | 0.975 | 0.951 | 1.075 |
| Minnesota | 0.893 | 0.895 | 1.163 |
| Mississippi* | 0.967 | 1.080 | 1.485 |
| Missouri | 0.944 | 0.890 | 1.144 |
| Montana | 0.906 | 0.850 | 1.330 |
| Nebraska | 0.877 | 0.962 | 1.311 |
| Nevada* | 1.000 | 0.956 | 1.336 |
| New Hampshire | 0.922 | 0.737 | 1.254 |
| New Jersey* | 0.920 | 0.907 | 1.153 |
| New Mexico* | 1.029 | 1.130 | 1.135 |
| New York* | 1.010 | 1.054 | 0.952 |
| North Carolina | 1.006 | 0.935 | 1.254 |
| North Dakota* | 0.889 | 0.955 | 1.275 |
| Ohio | 0.967 | 0.925 | 1.154 |
| Oklahoma | 1.019 | 0.714 | 1.258 |
| Oregon | 0.971 | 0.879 | 1.152 |
| Pennsylvania | 1.002 | 0.799 | 1.043 |
| Rhode Island | 1.009 | 0.990 | 0.928 |
| South Carolina | 0.947 | 0.907 | 1.515 |
| South Dakota | 0.858 | 0.913 | 1.367 |
| Tennessee* | 0.968 | 0.713 | 1.243 |
| Texas | 0.986 | 1.044 | 1.261 |
| Utah | 0.995 | 1.078 | 1.223 |
| Vermont | 0.874 | 0.811 | 1.279 |
| Virginia | 1.005 | 1.011 | 1.337 |
| Washington* | 1.009 | 0.950 | 1.070 |
| West Virginia | 0.949 | 0.882 | 1.366 |
| Wisconsin | 0.892 | 0.776 | 1.254 |
| Wyoming | 0.919 | 0.863 | 1.426 |

[^1]Trends in Hospital Financing

Advancing Health in America

Aggregate Payer Margins and Hospital Total Margins by State

1999

|  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Medicare | Medicaid | Private | Payers | Total( ${ }^{(1)}$

Source: The Lewin Group analysis of the American Hospital Association Annual Survey data, 1999, for community hospitals
${ }^{(1)}$ Hospital total margins include non-operating revenue

* Less than $60 \%$ of hospitals reporting

Trends in Hospital Financing

## Chart 4.12:

Aggregate Cost by Payer as a Percent of Total Expenses by State 1999

|  | Medicare | Medicaid | Other Government | Private Payers | Uncompensated Care | Non-patient Care ${ }^{(1)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nation | 38\% | 13\% | 1\% | 39\% | 6\% | 3\% |
| Alabama* | 41\% | 11\% | 1\% | 36\% | 9\% | 3\% |
| Alaska* | 25\% | 18\% | 8\% | 41\% | 6\% | 3\% |
| Arizona* | 32\% | 12\% | 1\% | 47\% | 6\% | 1\% |
| Arkansas | 46\% | 11\% | 0\% | 32\% | 10\% | 1\% |
| California* | 29\% | 22\% | 5\% | 34\% | 7\% | 2\% |
| Colorado | 30\% | 9\% | 3\% | 48\% | 7\% | 3\% |
| Connecticut | 43\% | 12\% | 0\% | 37\% | 4\% | 4\% |
| Delaware | 38\% | 10\% | 0\% | 38\% | 5\% | 8\% |
| District of Columbia* | 34\% | 9\% | 3\% | 40\% | 10\% | 3\% |
| Florida* | 40\% | 11\% | 3\% | 35\% | 9\% | 2\% |
| Georgia | 38\% | 13\% | 1\% | 38\% | 7\% | 2\% |
| Hawaii* | 44\% | 13\% | 1\% | 37\% | 3\% | 3\% |
| Idaho* | 41\% | 10\% | 1\% | 40\% | 4\% | 4\% |
| Illinois | 38\% | 12\% | 0\% | 43\% | 5\% | 3\% |
| Indiana | 40\% | 9\% | 0\% | 41\% | 6\% | 3\% |
| Iowa | 44\% | 7\% | 1\% | 41\% | 4\% | 3\% |
| Kansas | 44\% | 7\% | 1\% | 42\% | 4\% | 2\% |
| Kentucky | 40\% | 13\% | 1\% | 37\% | 6\% | 2\% |
| Louisiana* | 37\% | 15\% | 1\% | 28\% | 17\% | 2\% |
| Maine | 45\% | 12\% | 1\% | 36\% | 5\% | 2\% |
| Maryland | 42\% | 8\% | 0\% | 41\% | 6\% | 3\% |
| Massachusetts | 36\% | 9\% | 1\% | 40\% | 5\% | 8\% |
| Michigan | 38\% | 9\% | 1\% | 46\% | 4\% | 3\% |
| Minnesota | 33\% | 12\% | 1\% | 49\% | 2\% | 2\% |
| Mississippi* | 45\% | 13\% | 0\% | 30\% | 10\% | 2\% |
| Missouri | 42\% | 12\% | 0\% | 39\% | 5\% | 2\% |
| Montana | 43\% | 10\% | 3\% | 36\% | 4\% | 4\% |
| Nebraska | 42\% | 8\% | 0\% | 44\% | 2\% | 3\% |
| Nevada* | 33\% | 12\% | 6\% | 42\% | 7\% | 0\% |
| New Hampshire | 41\% | 6\% | 0\% | 45\% | 5\% | 2\% |
| New Jersey* | 42\% | 9\% | 1\% | 37\% | 8\% | 2\% |
| New Mexico* | 29\% | 19\% | 2\% | 40\% | 9\% | 2\% |
| New York* | 34\% | 23\% | 1\% | 30\% | 6\% | 5\% |
| North Carolina | 42\% | 12\% | 1\% | 34\% | 7\% | 3\% |
| North Dakota* | 45\% | 9\% | 2\% | 38\% | 2\% | 3\% |
| Ohio | 38\% | 10\% | 1\% | 42\% | 6\% | 3\% |
| Oklahoma | 42\% | 9\% | 1\% | 37\% | 8\% | 3\% |
| Oregon | 37\% | 12\% | 1\% | 44\% | 3\% | 3\% |
| Pennsylvania | 43\% | 9\% | 0\% | 43\% | 3\% | 2\% |
| Rhode Island | 39\% | 11\% | 1\% | 41\% | 4\% | 3\% |
| South Carolina | 39\% | 18\% | 4\% | 29\% | 9\% | 2\% |
| South Dakota | 44\% | 9\% | 2\% | 39\% | 3\% | 4\% |
| Tennessee* | 40\% | 15\% | 1\% | 37\% | 5\% | 2\% |
| Texas | 36\% | 13\% | 2\% | 35\% | 11\% | 3\% |
| Utah | 28\% | 10\% | 2\% | 52\% | 5\% | 3\% |
| Vermont | 43\% | 12\% | 0\% | 39\% | 4\% | 1\% |
| Virginia | 38\% | 9\% | 2\% | 42\% | 7\% | 1\% |
| Washington* | 34\% | 15\% | 3\% | 42\% | 3\% | 3\% |
| West Virginia | 47\% | 14\% | 7\% | 26\% | 5\% | 2\% |
| Wisconsin | 41\% | 7\% | 1\% | 45\% | 3\% | 3\% |
| Wyoming | 40\% | 8\% | 4\% | 39\% | 6\% | 2\% |

[^2]Chapter 5:
Workforce

## Chapter 5: Workforce

## Physician Workforce

The number of physicians per thousand population continued to increase despite a general consensus that there is an oversupply of many specialty types. The number of physicians per thousand is particularly high in the Northeast and MidAtlantic and relatively low in the South and West. These numbers should decline since the number of residents in training has leveled off and the population continues to grow (Charts 5.1-5.3).

## Hospital Workforce

After declining in the early to mid-1980s, the number of full time equivalent employees (FTES) working in hospitals has increased since 1985, although more slowly since 1993. However, FTEs per adjusted admission ${ }^{(1)}$ has been declining since 1992. The decline was greater in 1999 than in 1998, probably a factor of increasing admissions and a shortage of hospital workers. The number of registered nurse (RN) FTEs has been increasing slowly, with the number of RN FTEs per adjusted admission staying relatively constant. RN FTEs as a percent of total hospital FTEs has remained steady at around 24 percent between 1986 and 1999 (Charts 5.4-5.7).

## Current and Long-term Workforce Shortage

The combined pressures of an aging population, increased professional opportunities for women, financial constraints, increased demand and other stresses have created critical shortages of health care professionals. Job types particularly affected include nurses, pharmacists and medical technologists.

[^3]Advancing Health in America

Results from an AHA Spring 2001 hospital survey found that hospitals currently have up to 168,000 open positions, and 126,000 of those are for registered nurses. In hospitals across the country, the survey found that a large share of positions remain vacant. The vacancy rate is 21 percent among pharmacists, 18 percent among radiological technologists, 12 percent among laboratory technologists and 11 percent among registered nurses. The AHA workforce survey also shows the workforce shortage is getting worse and is having an adverse impact on hospital operations and patient care (Charts 5.9-5.12).

Today's shortage is just the beginning of a long-term shortage that is expected to worsen over the next 20 years. The nursing workforce is aging as fewer people are enrolling in RN education programs. Based on current projections of increasing demand for health care, a shortage of 434,000 registered nurses is expected by 2020 (Charts 5.13-5.15).

Chart 5.1:
Total Number of Active Physicians per 1,000 Persons

1980-1998


Source: Health United States, 1982, 1996-97, 1999, 2000
${ }^{(1)} 1980$ does not include doctors of osteopathy

Chart 5.2:
Total Number of Active Physicians per 1,000 Persons by State

1998


Source: Health United States, 2000
Includes active non-federal doctors of medicine and active doctors of osteopathy

Chart 5.3:
Medical and Dental Residents in Training in Community Hospitals 1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999 for community hospitals

Chart 5.4:
Total Full Time Equivalent Employees
Working in Hospitals


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999 for community hospitals

Chart 5.5:
Full Time Equivalent Employees
per Adjusted Admission
1980-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999 for community hospitals

Chart 5.6:
Number of RN Full Time Equivalent Employees and RN FTEs per Adjusted Admission

1986-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1986-1999 for community hospitals

Chart 5.7:
RN Full Time Equivalents as a Percent of Total Hospital Full Time Equivalents

1986-1999


Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1986-1999 for community hospitals

Chart 5.8:
RN Employment by Type of Provider
1980-2000


Source: Findings from the National Sample Survey of Registered Nurses, 1980-2000, Bureau of Health Professions, Division of Nursing

Chart 5.9:
Vacancy Rates ${ }^{(1)}$ for Selected Hospital Personnel Urban, Rural, and Total

Spring 2001


Source: AHA Workforce Survey, Spring 2001
${ }^{(1)}$ Percent of budgeted positions that are unfilled


Source: AHA Special Workforce Survey, Spring 2001
${ }^{(1)}$ Other hospital positions included in survey: pharmacists, radiological technologists, laboratory technologists, billing/coders, and housekeeping/maintenance.

Chart 5.11:
Hospitals Reporting More Difficulty Recruiting than Last Year for Selected Types of Hospital Workers


Source: AHA Special Workforce Survey, Spring 2001

Chart 5.12:
Percent of Hospitals Reporting Various Types of Workforce Shortage Impacts

2001


Source: AHA Special Workforce Survey, Spring 2001

Chart 5.13:
Distribution of RN Workforce by Age Group 1980-2020 (Projected)


Source: Buerhaus, P.I. et al. Implications of an Aging Registered Nurse Workforce. JAMA: 2000: 283: 2948-2954

Chart 5.14:
Annual Enrollment in US RN Education Programs 1987-1998


Source: National League for Nursing; 1997 and 1998 data are unpublished and unofficial

Chart 5.15:
Forecast of Total RN FTEs vs. Requirements
Estimated by the Federal Government 2001-2020


Source: Buerhaus, P.I. et al. Implications of an Aging Registered Nurse Workforce. JAMA: 2000: 283: 2948-2954

## Chapter 6:

Community Health Indicators

# Chapter 6: Community Health Indicators 

## Population

While the population of the United States is expected to grow at a relatively constant rate into the early part of this century, the composition of the population by age is expected to change substantially. In 1980, there were roughly nine people younger than 65 for every person over 65 . By 2050, this ratio will drop to four to one. Projected demographic shifts have tremendous implications for programs like Medicare and Social Security where taxes on current workers support the benefits of retirees. People 85 and older are projected to grow to five percent of the population from one percent in 1980. This shift results as people live longer and have fewer children (Chart 6.1).

In addition to aging, the population of the United States is expected to continue to become more diverse. By 2100, non-Hispanic whites will make up only 40.3 percent of the population compared to 71.4 percent in 2000 (Chart 6.2).

## Access

The increasing diversity of the population raises concerns about access and health status as significant disparities continue to exist among populations in access to health care. More than a quarter of Hispanic adults report having no usual source of care (Chart 6.3). Among the uninsured, nearly half report having no usual source of care (Chart 6.4). While the problem is less severe among children, it is still significant (Charts 6.5-6.6).

Disparities in access lead to lower rates of preventive care such as immunizations and mammography (Charts 6.7-6.8).

## Mortality

Mortality rates differ substantially by race. The mortality rate for diseases of the heart for blacks is 50 percent higher than for whites. Mortality rates for cerebrovascular diseases for blacks are nearly 80 percent higher and for diabetes are 140 percent higher. Whites have higher mortality rates for chronic obstructive pulmonary disease and suicide (Chart 6.9).

Although blacks and whites have seen similar improvements in the infant mortality rate over the last ten years, the infant mortality rate for blacks is still substantially higher than for whites (Chart 6.11).

## Disease

The incidence rate for cancer is higher for blacks than whites. Blacks have a higher incidence of cancer of the digestive system, prostate, respiratory system, and cervix but a lower incidence of other cancers (Chart 6.12). After peaking in 1993, the number of Acquired Immunodeficiency Syndrome (AIDS) cases has been been dropping at a rapid rate because of new drugs that delay HIV infections from developing into AIDS. In 1999, even though Non-Hispanic blacks made up only 12.1 percent of the population, they represented 47.2 percent of AIDS cases (Chart 6.13).

The percentage of the population with diabetes is increasing at an alarming rate. It is especially high among blacks. If not properly managed, diabetes can lead to severe health problems including kidney failure, blindness, and cardiovascular disease. Asthma is also a growing problem, especially among blacks (Charts 6.14-6.15).

## Risk Factors

The percentage of persons who smoke has remained relatively flat overall despite public health efforts, but smoking rates went down more for blacks than whites between 1995 and 1998. Whites are much more likely to report heavy alcohol use than blacks or Hispanics. Whites and blacks are equally likely to report the use of marijuana, while Hispanics are less likely. A greater percentage of Hispanics report cocaine use, while blacks are the least likely to report cocaine use. Overall reported cocaine use has increased since 1994 (Charts 6.16-6.20).

Chart 6.1:
US Population Trends and Projections by Age
1980-2050


Chart 6.2:
US Population Trends and Projections by Race and
Hispanic Origin
2000-2100


Source: US Census Bureau
${ }^{(1)}$ Non-Hispanic
${ }^{\text {Th }}$ LEWIN GROUP

Chart 6.3:
Percent of Adults 18-64 Years of Age with No Usual Source of Health Care by Race and Ethnicity

1993-1998


Source: Health United States, 2000

Chart 6.4:
Percent of Adults 18-64 Years of Age with
No Usual Source of Health Care by Insurance Status
1993-1998


Source: Health United States, 2000

Chart 6.5:
Percent of Children Under 18 Years of Age with No Usual Source of Health Care by Race and Ethnicity

1993-1998


Source: Health United States, 2000

Chart 6.6:
Percent of Children Under 18 Years of Age with No Usual Source of Health Care by Insurance Status


Source: Health United States, 2000

Chart 6.7:
Vaccinations of Children, 19-35 Months of Age (Combined Series) by Race and Ethnicity and Poverty Status

1994 and 1998


Source: Health United States, 2000
${ }^{(1)}$ Non-Hispanic
Note: The 4:3:1:3 combined series consists of 4 doses of diphtheria-tetanus-pertussis (DTP) vaccine, 3 doses of polio vaccine, 1 dose of a measles-containing vaccine, and 3 doses of Haemophilus influenzae type $b$ (Hib) vaccine.

Chart 6.8:
Use of Mammography for Women 40 Years of Age and Over by Race and Ethnicity and Poverty Status

1987 and 1998


Source: Health United States, 2000

Chart 6.9:
Age-adjusted Death Rates per 100,000 Persons for Selected Causes of Death by Race 1998


Source: Health United States, 2000
${ }^{(1)}$ Number represents death rates for White, Black, American Indian/Alaska Native, and Asian/Pacific Islander populations.

Chart 6.10:
Live Births per 1,000 Persons by Race 1980-1999


Source: National Center for Health Statistics, Centers for Disease Control and Prevention; excludes births to nonresidents of the US

Chart 6.11:
Infant Mortality Rate by Race of Mother
1980-1998


Source: National Center for Health Statistics, Centers for Disease Control and Prevention

Chart 6.12:
Age-adjusted Incidence Rates per 100,000 Persons for Selected Types of Cancer by Race

1997


Source: National Cancer Institute; excludes non-invasive cancers

Chart 6.13:
Acquired Immunodeficiency Syndrome
(AIDS) Cases ${ }^{(1)}$ by Race and Hispanic Origin 1985-1999


Source: Centers for Disease Control and Prevention, National Center for HIV, STD, and TB Prevention, Division of HIV/AIDS Prevention
${ }^{(1)}$ Number, by year of report
${ }^{(2)} 1999$ total also includes data for U.S. dependencies, possessions, and associated nations (1296 cases reported in Guam, U.S. Pacific Islands, Puerto Rico, and U.S. Virgin Islands)

Chart 6.14:
Diabetes Prevalence by Race
1995-1999


Source: Behavioral Risk Factor Surveillance System, Centers for Disease Control
Percent of survey respondents who report ever being told by a doctor that they have diabetes

Chart 6.15:
Asthma Prevalence Rates for Persons Under 45 Years of Age by Race
1993-1996


[^4]Chart 6.16:
Percent of Persons 18 Years of Age and Older Who are Current Smokers by Race and Gender

1990, 1994, and 1998


Source: Health United States, 2000
Note: Estimates are age-adjusted to the Year 2000 standard using the following age groups: 18-24 years, 25-34 years, 35-44 years, 45-64 years, and 65 years and over.

Chart 6.17:
Percent of Persons Reporting Heavy Alcohol Use ${ }^{(1)}$ in the Past Month by Age Group, Race, and Hispanic Origin 1994, 1996, and 1998


Source: Health United States, 2000
${ }^{(1)}$ Five or more drinks on the same occasion at least once in the past month

Chart 6.18:
Percent of Persons Reporting Use of Marijuana in the Past Month by Age Group, Race, and Hispanic Origin 1994, 1996, and 1998


Source: Health United States, 2000

Chart 6.19:
Percent of Persons Reporting Use of Cocaine in the Past Month by Age Group, Race, and Hispanic Origin 1994, 1996, and 1998


Source: Health United States, 2000

## Appendices

## Appendix 1: <br> Supplementary Data Tables

Trends in the Overall Health Care Market

Table 1.1:
National Health Expenditures
1980-1999

| Year | Total National Health Expenditures |  |  |  | Prescription Drugs Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Per Capita |  |  |  |
|  | Nominal Dollars (Billions) | Real Dollars ${ }^{(1)}$ (Billions) | Nominal Dollars | Real Dollars ${ }^{(1)}$ | Nominal Dollars (Billions) | Real Dollars ${ }^{(1)}$ (Billions) |
| 1980 | \$245.8 | \$245.8 | \$1,067 | \$1,067 | \$12.0 | \$12.0 |
| 1981 | \$285.1 | \$258.4 | \$1,225 | \$1,110 | \$13.4 | \$12.1 |
| 1982 | \$321.0 | \$274.1 | \$1,366 | \$1,166 | \$15.0 | \$12.8 |
| 1983 | \$353.5 | \$292.5 | \$1,489 | \$1,232 | \$17.3 | \$14.3 |
| 1984 | \$388.9 | \$308.4 | \$1,623 | \$1,287 | \$19.6 | \$15.6 |
| 1985 | \$426.5 | \$326.6 | \$1,763 | \$1,350 | \$21.8 | \$16.7 |
| 1986 | \$457.0 | \$343.6 | \$1,872 | \$1,407 | \$24.3 | \$18.3 |
| 1987 | \$497.5 | \$360.9 | \$2,018 | \$1,464 | \$26.9 | \$19.5 |
| 1988 | \$557.5 | \$388.3 | \$2,240 | \$1,560 | \$30.6 | \$21.3 |
| 1989 | \$622.1 | \$413.4 | \$2,475 | \$1,645 | \$34.8 | \$23.1 |
| 1990 | \$695.6 | \$438.5 | \$2,737 | \$1,726 | \$40.3 | \$25.4 |
| 1991 | \$761.5 | \$460.7 | \$2,964 | \$1,793 | \$44.9 | \$27.2 |
| 1992 | \$826.9 | \$485.6 | \$3,183 | \$1,869 | \$48.2 | \$28.3 |
| 1993 | \$887.6 | \$506.1 | \$3,380 | \$1,927 | \$51.3 | \$29.2 |
| 1994 | \$936.7 | \$520.8 | \$3,532 | \$1,964 | \$54.6 | \$30.4 |
| 1995 | \$987.0 | \$533.6 | \$3,686 | \$1,993 | \$60.8 | \$32.9 |
| 1996 | \$1,038.0 | \$545.1 | \$3,842 | \$2,018 | \$67.2 | \$35.3 |
| 1997 | \$1,093.9 | \$561.6 | \$4,011 | \$2,059 | \$75.1 | \$38.6 |
| 1998 | \$1,146.1 | \$579.4 | \$4,164 | \$2,105 | \$85.2 | \$43.1 |
| 1999 | \$1,210.7 | \$598.8 | \$4,358 | \$2,155 | \$99.6 | \$49.2 |

[^5]Table 1.2:
Percent Distribution of
Employer-sponsored Health Insurance Enrollment by Type of Plan

1988-2000

|  | $\mathbf{1 9 8 8}$ | $\mathbf{1 9 9 3}$ | $\mathbf{1 9 9 6}$ | $\mathbf{1 9 9 8}$ | $\mathbf{1 9 9 9}$ | $\mathbf{2 0 0 0}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| POS | $\mathrm{N}^{\left(\mathrm{A}^{(1)}\right.}$ | $7 \%$ | $14 \%$ | $24 \%$ | $25 \%$ | $22 \%$ |
| HMO | $16 \%$ | $21 \%$ | $31 \%$ | $27 \%$ | $28 \%$ | $29 \%$ |
| PPO | $11 \%$ | $26 \%$ | $28 \%$ | $35 \%$ | $38 \%$ | $41 \%$ |
| Conventional | $73 \%$ | $46 \%$ | $27 \%$ | $14 \%$ | $9 \%$ | $8 \%$ |

Source: The Kaiser Family Foundation and Health Research and Educational Trust, Employer Health Benefits 2000 Annual Survey
${ }^{(1)}$ Point-of-service plans not separately identified

Table 1.3:
Number and Percent Uninsured 1985-1999

| Year | Number <br> (in millions) | Percent |
| :---: | :---: | :---: |
| 1985 | 34.6 | $14.8 \%$ |
| 1986 | 34.2 | $14.4 \%$ |
| 1987 | 31.0 | $12.9 \%$ |
| 1988 | 32.7 | $13.4 \%$ |
| 1989 | 33.4 | $13.6 \%$ |
| 1990 | 34.7 | $13.9 \%$ |
| 1991 | 35.4 | $14.1 \%$ |
| 1992 | 38.6 | $15.0 \%$ |
| 1993 | 39.7 | $15.3 \%$ |
| 1994 | 39.7 | $15.2 \%$ |
| 1995 | 40.6 | $15.4 \%$ |
| 1996 | 41.7 | $15.6 \%$ |
| 1997 | 43.4 | $16.1 \%$ |
| 1998 | 44.3 | $16.3 \%$ |
| 1999 | 42.6 | $15.5 \%$ |

Source: US Census Bureau

Table 1.4:
Percent Uninsured
by State
1998 and 1999

| State | \% Uninsured |  | State |  | \% Uninsured |  |
| :--- | :---: | :---: | :--- | :--- | :--- | :---: |
|  | $\mathbf{9 8}$ | $\mathbf{9 9}$ |  | $\mathbf{9 8}$ | $\mathbf{9 9}$ |  |
| Alabama | $17.0 \%$ | $14.3 \%$ | Montana | $19.6 \%$ | $18.6 \%$ |  |
| Alaska | $17.3 \%$ | $19.1 \%$ | Nebraska | $9.0 \%$ | $10.8 \%$ |  |
| Arizona | $24.2 \%$ | $21.2 \%$ | Nevada | $21.2 \%$ | $20.7 \%$ |  |
| Arkansas | $18.7 \%$ | $14.7 \%$ | New Hampshire | $11.3 \%$ | $10.2 \%$ |  |
| California | $22.1 \%$ | $20.3 \%$ | New Jersey | $16.4 \%$ | $13.4 \%$ |  |
| Colorado | $15.1 \%$ | $16.8 \%$ | New Mexico | $21.1 \%$ | $25.8 \%$ |  |
| Connecticut | $12.6 \%$ | $9.8 \%$ | New York | $17.3 \%$ | $16.4 \%$ |  |
| Delaware | $14.7 \%$ | $11.4 \%$ | North Carolina | $15.0 \%$ | $15.4 \%$ |  |
| District of Columbia | $17.0 \%$ | $15.4 \%$ | North Dakota | $14.2 \%$ | $11.8 \%$ |  |
| Florida | $17.5 \%$ | $19.2 \%$ | Ohio | $10.4 \%$ | $11.0 \%$ |  |
| Georgia | $17.5 \%$ | $16.1 \%$ | Oklahoma | $18.3 \%$ | $17.5 \%$ |  |
| Hawaii | $10.0 \%$ | $11.1 \%$ | Oregon | $14.3 \%$ | $14.6 \%$ |  |
| Idaho | $17.7 \%$ | $19.1 \%$ | Pennsylvania | $10.5 \%$ | $9.4 \%$ |  |
| Illinois | $15.0 \%$ | $14.1 \%$ | Rhode Island | $10.0 \%$ | $6.9 \%$ |  |
| Indiana | $14.4 \%$ | $10.8 \%$ | South Carolina | $15.4 \%$ | $17.6 \%$ |  |
| Iowa | $9.3 \%$ | $8.3 \%$ | South Dakota | $14.3 \%$ | $11.8 \%$ |  |
| Kansas | $10.3 \%$ | $12.1 \%$ | Tennessee | $13.0 \%$ | $11.5 \%$ |  |
| Kentucky | $14.1 \%$ | $14.5 \%$ | Texas | $24.5 \%$ | $23.3 \%$ |  |
| Louisiana | $19.0 \%$ | $22.5 \%$ | Utah | $13.9 \%$ | $14.2 \%$ |  |
| Maine | $12.7 \%$ | $11.9 \%$ | Vermont | $9.9 \%$ | $12.3 \%$ |  |
| Maryland | $16.6 \%$ | $11.8 \%$ | Virginia | $14.1 \%$ | $14.1 \%$ |  |
| Massachusetts | $10.3 \%$ | $10.5 \%$ | Washington | $12.3 \%$ | $15.8 \%$ |  |
| Michigan | $13.2 \%$ | $11.2 \%$ | West Virginia | $17.2 \%$ | $17.1 \%$ |  |
| Minnesota | $9.3 \%$ | $8.0 \%$ | Wisconsin | $11.8 \%$ | $11.0 \%$ |  |
| Mississippi | $20.0 \%$ | $16.6 \%$ | Wyoming | $16.9 \%$ | $16.1 \%$ |  |
| Missouri | $10.5 \%$ | $8.6 \%$ |  |  |  |  |

Source: US Census Bureau

Table 1.5:
Growth in Medicare Spending per Beneficiary
vs. Private Health Insurance Spending
per Enrollee
1980-1999

| Year | Growth in <br> Medicare <br> Spending per <br> Beneficiary | Growth in Private <br> Health Insurance <br> Spending per <br> Enrollee |
| :---: | :---: | :---: |
| 1980 | $18.6 \%$ | $15.9 \%$ |
| 1981 | $17.7 \%$ | $16.3 \%$ |
| 1982 | $15.4 \%$ | $14.0 \%$ |
| 1983 | $11.9 \%$ | $9.9 \%$ |
| 1984 | $9.4 \%$ | $9.4 \%$ |
| 1985 | $6.0 \%$ | $10.9 \%$ |
| 1986 | $5.0 \%$ | $5.3 \%$ |
| 1987 | $6.0 \%$ | $11.9 \%$ |
| 1988 | $4.8 \%$ | $15.0 \%$ |
| 1989 | $11.6 \%$ | $12.9 \%$ |
| 1990 | $7.1 \%$ | $12.6 \%$ |
| 1991 | $7.5 \%$ | $11.1 \%$ |
| 1992 | $10.7 \%$ | $8.2 \%$ |
| 1993 | $6.5 \%$ | $7.3 \%$ |
| 1994 | $10.3 \%$ | $4.0 \%$ |
| 1995 | $9.5 \%$ | $5.0 \%$ |
| 1996 | $6.7 \%$ | $3.7 \%$ |
| 1997 | $4.3 \%$ | $4.5 \%$ |
| 1998 | $-1.4 \%$ | $5.5 \%$ |
| 1999 | $-0.6 \%$ | $5.4 \%$ |
|  |  |  |

Source: Health Care Financing Administration, Office of the Actuary

Table 1.6:
Percent of Medicaid Beneficiaries Enrolled in Medicaid Managed Care by State 1998 and 1999

| State | \% Enrolled |  | State | \% Enrolled |  |
| :--- | ---: | ---: | :--- | :---: | :---: |
|  | $\mathbf{9 8}$ | $\mathbf{9 9}$ |  | $\mathbf{9 8}$ | $\mathbf{9 9}$ |
| Alabama | $70.9 \%$ | $65.7 \%$ | Montana | $98.4 \%$ | $63.3 \%$ |
| Alaska | $0.0 \%$ | $0.0 \%$ | Nebraska | $72.8 \%$ | $76.1 \%$ |
| Arizona | $85.1 \%$ | $85.9 \%$ | Nevada | $38.7 \%$ | $40.0 \%$ |
| Arkansas | $56.0 \%$ | $62.0 \%$ | New Hampshire | $10.1 \%$ | $5.5 \%$ |
| California | $45.8 \%$ | $51.9 \%$ | New Jersey | $58.6 \%$ | $58.7 \%$ |
| Colorado | $99.0 \%$ | $81.3 \%$ | New Mexico | $79.7 \%$ | $70.9 \%$ |
| Connecticut | $71.9 \%$ | $71.8 \%$ | New York | $29.6 \%$ | $24.0 \%$ |
| Delaware | $76.8 \%$ | $79.2 \%$ | North Carolina | $68.6 \%$ | $67.9 \%$ |
| District of Columbia | $45.3 \%$ | $62.6 \%$ | North Dakota | $51.9 \%$ | $52.4 \%$ |
| Florida | $64.6 \%$ | $60.2 \%$ | Ohio | $28.4 \%$ | $26.3 \%$ |
| Georgia | $76.3 \%$ | $64.8 \%$ | Oklahoma | $49.7 \%$ | $56.4 \%$ |
| Hawaii | $80.5 \%$ | $78.5 \%$ | Oregon | $88.7 \%$ | $81.5 \%$ |
| Idaho | $34.8 \%$ | $33.3 \%$ | Pennsylvania | $68.3 \%$ | $75.3 \%$ |
| Illinois | $13.4 \%$ | $11.1 \%$ | Rhode Island | $63.2 \%$ | $64.9 \%$ |
| Indiana | $57.7 \%$ | $61.5 \%$ | South Carolina | $3.6 \%$ | $3.6 \%$ |
| Iowa | $92.1 \%$ | $86.4 \%$ | South Dakota | $70.6 \%$ | $72.4 \%$ |
| Kansas | $49.4 \%$ | $53.5 \%$ | Tennessee | $100.0 \%$ | $96.8 \%$ |
| Kentucky | $62.7 \%$ | $60.4 \%$ | Texas | $25.5 \%$ | $23.1 \%$ |
| Louisiana | $5.4 \%$ | $6.9 \%$ | Utah | $91.3 \%$ | $92.4 \%$ |
| Maine | $10.7 \%$ | $25.6 \%$ | Vermont | $48.3 \%$ | $53.6 \%$ |
| Maryland | $67.1 \%$ | $81.3 \%$ | Virginia | $60.0 \%$ | $58.9 \%$ |
| Massachusetts | $62.7 \%$ | $71.1 \%$ | Washington | $91.0 \%$ | $97.8 \%$ |
| Michigan | $68.0 \%$ | $100.0 \%$ | West Virginia | $42.5 \%$ | $36.1 \%$ |
| Minnesota | $52.6 \%$ | $60.1 \%$ | Wisconsin | $49.1 \%$ | $46.9 \%$ |
| Mississippi | $40.0 \%$ | $46.7 \%$ | Wyoming | $0.0 \%$ | $0.0 \%$ |
| Missouri | $41.5 \%$ | $41.4 \%$ | Nation | $53.6 \%$ | $54.5 \%$ |

[^6]
# Appendix 2: Supplementary Data Tables <br> Organizational Trends 

Table 2.1:
Number of Community Hospitals ${ }^{(1)}$ 1980-1999

| Year | All Hospitals | Urban | Rural | In <br> Health System <br> (2) |
| :---: | :---: | :---: | :---: | :---: |
| 1980 | 5,830 | 2,955 | 2,875 | - |
| 1981 | 5,813 | 3,048 | 2,765 | - |
| 1982 | 5,801 | 3,041 | 2,760 | - |
| 1983 | 5,783 | 3,070 | 2,713 | - |
| 1984 | 5,759 | 3,063 | 2,696 | - |
| 1985 | 5,732 | 3,058 | 2,674 | 1,579 |
| 1986 | 5,678 | 3,040 | 2,638 | 1,735 |
| 1987 | 5,611 | 3,012 | 2,599 | 1,781 |
| 1988 | 5,533 | 2,984 | 2,549 | 1,857 |
| 1989 | 5,455 | 2,958 | 2,497 | 1,835 |
| 1990 | 5,384 | 2,924 | 2,460 | 1,822 |
| 1991 | 5,342 | 2,921 | 2,421 | 1,827 |
| 1992 | 5,292 | 3,007 | 2,285 | 1,814 |
| 1993 | 5,261 | 3,012 | 2,249 | 1,829 |
| 1994 | 5,229 | 2,993 | 2,236 | 1,956 |
| 1995 | 5,194 | 2,958 | 2,236 | 1,990 |
| 1996 | 5,134 | 2,908 | 2,226 | 2,058 |
| 1997 | 5,057 | 2,852 | 2,205 | 2,222 |
| 1998 | 5,015 | 2,816 | 2,199 | 2,176 |
| 1999 | 4,956 | 2,767 | 2,189 | 2,238 |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999, for community hospitals
${ }^{(1)}$ All nonfederal, short-term general, and special hospitals whose facilities and services are available to the public
${ }^{(2)}$ Hospitals that are part of a corporate body that may own and/or manage health provider facilities or health-related subsidiaries as well as non-health-related facilities including freestanding and/or subsidiary corporations

Table 2.2:
Number of Beds and Number of Beds per 1,000 Persons 1980-1999

| Year | Number <br> of Beds | Beds <br> per 1,000 |
| :---: | :---: | :---: |
| 1980 | 988,287 | 4.36 |
| 1981 | $1,001,801$ | 4.37 |
| 1982 | $1,011,989$ | 4.37 |
| 1983 | $1,018,452$ | 4.36 |
| 1984 | $1,016,987$ | 4.31 |
| 1985 | $1,000,598$ | 4.21 |
| 1986 | 978,283 | 4.07 |
| 1987 | 956,529 | 3.95 |
| 1988 | 944,276 | 3.86 |
| 1989 | 932,185 | 3.78 |
| 1990 | 926,436 | 3.72 |
| 1991 | 922,822 | 3.66 |
| 1992 | 919,505 | 3.61 |
| 1993 | 917,847 | 3.56 |
| 1994 | 901,056 | 3.46 |
| 1995 | 871,976 | 3.32 |
| 1996 | 862,352 | 3.25 |
| 1997 | 853,287 | 3.19 |
| 1998 | 839,988 | 3.11 |
| 1999 | 829,575 | 3.04 |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999, for community hospitals

Table 2.3:
Beds per 1,000 Persons
by State
1998 and 1999

| State | Beds per $\mathbf{1 , 0 0 0}$ <br> Persons |  | State |  | Beds per <br> Persons |  |
| :--- | :---: | :---: | :--- | :--- | :--- | :---: |
|  | $\mathbf{9 8}$ | $\mathbf{9 9 9}$ |  | $\mathbf{9 8}$ | $\mathbf{9 9}$ |  |
| Alabama | 3.91 | 3.73 | Montana | 5.01 | 5.29 |  |
| Alaska | 2.02 | 2.02 | Nebraska | 4.89 | 5.00 |  |
| Arizona | 2.33 | 2.21 | Nevada | 2.02 | 2.05 |  |
| Arkansas | 3.89 | 3.94 | New Hampshire | 2.40 | 2.48 |  |
| California | 2.28 | 2.22 | New Jersey | 3.25 | 3.02 |  |
| Colorado | 2.31 | 2.30 | New Mexico | 2.01 | 1.94 |  |
| Connecticut | 2.12 | 2.40 | New York | 3.77 | 3.79 |  |
| Delaware | 2.66 | 2.65 | North Carolina | 3.09 | 3.06 |  |
| District of Columbia | 6.79 | 6.82 | North Dakota | 6.23 | 6.13 |  |
| Florida | 3.30 | 3.27 | Ohio | 3.14 | 3.04 |  |
| Georgia | 3.30 | 3.18 | Oklahoma | 3.29 | 3.30 |  |
| Hawaii | 2.34 | 2.46 | Oregon | 2.07 | 2.00 |  |
| Idaho | 2.78 | 2.80 | Pennsylvania | 3.73 | 3.59 |  |
| Illinois | 3.26 | 3.10 | Rhode Island | 2.61 | 2.42 |  |
| Indiana | 3.29 | 3.23 | South Carolina | 3.00 | 2.99 |  |
| Iowa | 4.27 | 4.13 | South Dakota | 5.96 | 5.93 |  |
| Kansas | 4.15 | 4.38 | Tennessee | 3.81 | 3.76 |  |
| Kentucky | 3.87 | 3.78 | Texas | 2.86 | 2.83 |  |
| Louisiana | 4.08 | 3.84 | Utah | 1.91 | 1.96 |  |
| Maine | 3.03 | 2.95 | Vermont | 2.83 | 2.81 |  |
| Maryland | 2.47 | 2.25 | Virginia | 2.63 | 2.52 |  |
| Massachusetts | 2.68 | 2.64 | Washington | 1.89 | 1.93 |  |
| Michigan | 2.77 | 2.65 | West Virginia | 4.48 | 4.49 |  |
| Minnesota | 3.49 | 3.45 | Wisconsin | 3.20 | 3.02 |  |
| Mississippi | 4.73 | 4.77 | Wyoming | 4.02 | 3.82 |  |
| Missouri | 3.80 | 3.70 |  |  |  |  |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1999, for community hospitals

Table 2.4:
Percent of Hospitals
Offering "Non-hospital"
Products or Services
1994-1999

|  | $\mathbf{1 9 9 4}$ | $\mathbf{1 9 9 5}$ | $\mathbf{1 9 9 6}$ | $\mathbf{1 9 9 7}$ | $\mathbf{1 9 9 8}$ | $\mathbf{1 9 9 9}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Health Maintenance |  |  |  |  |  |  |
| Organization | $19 \%$ | $21 \%$ | $22 \%$ | $23 \%$ | $22 \%$ | $20 \%$ |
| Preferred Provider | $30 \%$ | $31 \%$ | $31 \%$ | $31 \%$ | $26 \%$ | $23 \%$ |
| Indemnity Fee-for-service | $10 \%$ | $10 \%$ | $10 \%$ | $10 \%$ | $8 \%$ | $6 \%$ |
| Home Health Service |  | $74 \%$ | $77 \%$ | $78 \%$ | $76 \%$ | $72 \%$ |
| Skilled Nursing Facility |  | $45 \%$ | $49 \%$ | $52 \%$ | $53 \%$ | $49 \%$ |
| Long-term Care |  | $13 \%$ | $14 \%$ | $15 \%$ | $12 \%$ | $11 \%$ |
| Assisted Living |  | $8 \%$ | $10 \%$ | $11 \%$ | $13 \%$ | $14 \%$ |
| Hospice |  | $53 \%$ | $56 \%$ | $56 \%$ | $59 \%$ | $56 \%$ |
| Meals on Wheels |  | $23 \%$ | $24 \%$ | $25 \%$ | $26 \%$ | $25 \%$ |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1994-1999, for community hospitals

Table 2.5:
Distribution of Inpatient vs. Outpatient Revenues 1980-1999

| Year | Gross <br> Outpatient <br> Revenue | Gross <br> Inpatient <br> Revenue |
| :---: | :---: | :---: |
| 1980 | $13 \%$ | $87 \%$ |
| 1981 | $13 \%$ | $87 \%$ |
| 1982 | $13 \%$ | $87 \%$ |
| 1983 | $13 \%$ | $87 \%$ |
| 1984 | $14 \%$ | $86 \%$ |
| 1985 | $16 \%$ | $84 \%$ |
| 1986 | $18 \%$ | $82 \%$ |
| 1987 | $19 \%$ | $81 \%$ |
| 1988 | $21 \%$ | $79 \%$ |
| 1989 | $21 \%$ | $79 \%$ |
| 1990 | $23 \%$ | $77 \%$ |
| 1991 | $24 \%$ | $76 \%$ |
| 1992 | $25 \%$ | $75 \%$ |
| 1993 | $27 \%$ | $73 \%$ |
| 1994 | $28 \%$ | $72 \%$ |
| 1995 | $30 \%$ | $70 \%$ |
| 1996 | $31 \%$ | $69 \%$ |
| 1997 | $33 \%$ | $67 \%$ |
| 1998 | $33 \%$ | $67 \%$ |
| 1999 | $34 \%$ | $66 \%$ |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999, for community hospitals

## Appendix 3: Supplementary Data Tables

Utilization and Volume

Table 3.1:
Trends in Inpatient Utilization in Community Hospitals 1980-1999

| Year | Inpatient <br> Admissions in <br> Community <br> Hospitals | Inpatient <br> Admissions <br> per 1,000 | Total Inpatient <br> Days in <br> Community <br> Hospitals | Inpatient <br> Days per <br> $\mathbf{1 , 0 0 0}$ | Average <br> Length of <br> Stay |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1980 | $36,143,445$ | 159.5 | $273,085,130$ | $1,205.4$ | 7.6 |
| 1981 | $36,438,232$ | 158.8 | $278,405,882$ | $1,213.3$ | 7.6 |
| 1982 | $36,379,446$ | 157.0 | $278,043,093$ | $1,200.2$ | 7.6 |
| 1983 | $36,151,780$ | 154.6 | $273,196,906$ | $1,168.5$ | 7.6 |
| 1984 | $35,155,462$ | 149.1 | $256,603,081$ | $1,088.1$ | 7.3 |
| 1985 | $33,448,631$ | 140.6 | $236,619,446$ | 994.5 | 7.1 |
| 1986 | $32,378,796$ | 134.8 | $229,447,826$ | 955.5 | 7.1 |
| 1987 | $31,600,817$ | 130.4 | $227,014,903$ | 937.0 | 7.2 |
| 1988 | $31,452,835$ | 128.6 | $226,875,042$ | 927.9 | 7.2 |
| 1989 | $31,116,048$ | 126.1 | $225,436,505$ | 913.4 | 7.2 |
| 1990 | $31,181,046$ | 125.3 | $225,971,653$ | 908.4 | 7.2 |
| 1991 | $31,064,283$ | 123.2 | $222,858,470$ | 883.9 | 7.2 |
| 1992 | $31,033,557$ | 121.7 | $221,047,104$ | 866.8 | 7.1 |
| 1993 | $30,748,051$ | 119.3 | $215,888,741$ | 837.6 | 7.0 |
| 1994 | $30,718,136$ | 118.0 | $207,180,278$ | 796.0 | 6.7 |
| 1995 | $30,945,357$ | 117.8 | $199,876,367$ | 760.7 | 6.5 |
| 1996 | $31,098,959$ | 117.2 | $193,747,004$ | 730.4 | 6.2 |
| 1997 | $31,576,960$ | 118.0 | $192,504,015$ | 719.2 | 6.1 |
| 1998 | $31,811,673$ | 117.8 | $191,430,450$ | 709.0 | 6.0 |
| 1999 | $32,359,042$ | 118.7 | $191,884,270$ | 703.7 | 5.9 |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999, for community hospitals

Table 3.2:
Average Length of Stay in Community Hospitals by State 1998 and 1999

| State | Average Length of Stay |  | State | Average Length of Stay |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 98 | 99 |  | 98 | 99 |
| Alabama | 5.6 | 5.4 | Montana | 11.2 | 11.9 |
| Alaska | 9.2 | 6.1 | Nebraska | 9.3 | 9.1 |
| Arizona | 4.9 | 4.7 | Nevada | 4.9 | 5.1 |
| Arkansas | 5.9 | 5.9 | New Hampshire | 6.0 | 5.5 |
| California | 5.3 | 5.3 | New Jersey | 6.3 | 5.8 |
| Colorado | 5.0 | 5.1 | New Mexico | 4.5 | 4.4 |
| Connecticut | 5.3 | 6.1 | New York | 8.1 | 8.0 |
| Delaware | 6.0 | 5.6 | North Carolina | 6.4 | 6.2 |
| District of Columbia | 7.0 | 7.1 | North Dakota | 10.3 | 9.8 |
| Florida | 5.6 | 5.5 | Ohio | 5.4 | 5.4 |
| Georgia | 6.7 | 6.8 | Oklahoma | 5.5 | 5.5 |
| Hawaii | 7.9 | 7.8 | Oregon | 4.5 | 4.4 |
| Idaho | 6.1 | 5.8 | Pennsylvania | 6.2 | 6.1 |
| Illinois | 5.9 | 5.5 | Rhode Island | 5.6 | 5.3 |
| Indiana | 5.8 | 5.9 | South Carolina | 6.0 | 5.9 |
| Iowa | 6.8 | 7.0 | South Dakota | 10.7 | 10.8 |
| Kansas | 7.2 | 6.8 | Tennessee | 5.8 | 5.7 |
| Kentucky | 5.8 | 5.8 | Texas | 5.3 | 5.2 |
| Louisiana | 5.6 | 5.5 | Utah | 4.6 | 4.6 |
| Maine | 5.8 | 6.0 | Vermont | 7.9 | 7.8 |
| Maryland | 5.6 | 5.2 | Virginia | 5.7 | 5.7 |
| Massachusetts | 5.7 | 5.7 | Washington | 4.8 | 4.8 |
| Michigan | 5.8 | 5.8 | West Virginia | 6.3 | 6.2 |
| Minnesota | 8.0 | 7.6 | Wisconsin | 6.2 | 6.1 |
| Mississippi | 7.1 | 7.0 | Wyoming | 8.7 | 7.7 |
| Missouri | 5.8 | 5.7 |  |  |  |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1999, for community hospitals

Table 3.3:
Outpatient Utilization in Community Hospitals 1980-1999

| Year | Total <br> Outpatient <br> Visits | Outpatient <br> Visits per <br> $\mathbf{1 , 0 0 0}$ | Outpatient <br> Surgeries |
| :---: | :---: | :---: | :---: |
| 1980 | $202,274,528$ | 892.9 | $3,053,604$ |
| 1981 | $202,554,317$ | 882.7 | $3,561,573$ |
| 1982 | $247,930,332$ | $1,070.2$ | $4,061,061$ |
| 1983 | $210,038,878$ | 898.4 | $4,714,504$ |
| 1984 | $211,941,487$ | 898.7 | $5,529,661$ |
| 1985 | $218,694,236$ | 919.2 | $6,951,359$ |
| 1986 | $231,853,914$ | 965.5 | $8,246,665$ |
| 1987 | $244,495,134$ | $1,009.1$ | $9,126,205$ |
| 1988 | $268,290,801$ | $1,097.3$ | $10,027,560$ |
| 1989 | $284,815,681$ | $1,153.9$ | $10,350,871$ |
| 1990 | $300,514,516$ | $1,208.0$ | $11,069,952$ |
| 1991 | $321,044,324$ | $1,273.4$ | $11,711,808$ |
| 1992 | $347,847,202$ | $1,364.1$ | $12,307,594$ |
| 1993 | $366,533,432$ | $1,422.0$ | $12,624,292$ |
| 1994 | $382,780,358$ | $1,470.6$ | $13,154,838$ |
| 1995 | $413,748,403$ | $1,574.6$ | $13,462,304$ |
| 1996 | $439,863,107$ | $1,658.3$ | $14,023,651$ |
| 1997 | $450,140,010$ | $1,681.8$ | $14,678,290$ |
| 1998 | $474,193,468$ | $1,756.3$ | $15,593,614$ |
| 1999 | $495,346,286$ | $1,816.5$ | $15,845,492$ |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999, for community hospitals

## Appendix 4: Supplementary Data Tables

 Trends in Hospital FinancingTable 4.1:
Annual Change in Hospital Operating Revenue and Expenses per Adjusted Admission ${ }^{(1)}$

1980-1999

| Year | Expenses per <br> Adjusted <br> Admission | Operating <br> Revenue per <br> Adjusted <br> Admission | Percent <br> Change <br> Expenses | Percent <br> Change <br> Operating <br> Revenue |
| :---: | :---: | :---: | :---: | :---: |
| 1980 | $\$ 1,851$ | $\$ 1,878$ |  |  |
| 1981 | $\$ 2,171$ | $\$ 2,203$ | $17.3 \%$ | $17.3 \%$ |
| 1982 | $\$ 2,501$ | $\$ 2,547$ | $15.2 \%$ | $15.6 \%$ |
| 1983 | $\$ 2,789$ | $\$ 2,841$ | $11.5 \%$ | $11.5 \%$ |
| 1984 | $\$ 2,995$ | $\$ 3,080$ | $7.4 \%$ | $8.4 \%$ |
| 1985 | $\$ 3,245$ | $\$ 3,359$ | $8.3 \%$ | $9.1 \%$ |
| 1986 | $\$ 3,533$ | $\$ 3,639$ | $8.9 \%$ | $8.3 \%$ |
| 1987 | $\$ 3,850$ | $\$ 3,929$ | $9.0 \%$ | $8.0 \%$ |
| 1988 | $\$ 4,207$ | $\$ 4,245$ | $9.3 \%$ | $8.1 \%$ |
| 1989 | $\$ 4,588$ | $\$ 4,628$ | $9.1 \%$ | $9.0 \%$ |
| 1990 | $\$ 4,947$ | $\$ 5,034$ | $7.8 \%$ | $8.8 \%$ |
| 1991 | $\$ 5,360$ | $\$ 5,481$ | $8.3 \%$ | $8.9 \%$ |
| 1992 | $\$ 5,794$ | $\$ 5,958$ | $8.1 \%$ | $8.7 \%$ |
| 1993 | $\$ 6,132$ | $\$ 6,290$ | $5.8 \%$ | $5.6 \%$ |
| 1994 | $\$ 6,230$ | $\$ 6,446$ | $1.6 \%$ | $2.5 \%$ |
| 1995 | $\$ 6,216$ | $\$ 6,466$ | $-0.2 \%$ | $0.3 \%$ |
| 1996 | $\$ 6,225$ | $\$ 6,522$ | $0.2 \%$ | $0.9 \%$ |
| 1997 | $\$ 6,262$ | $\$ 6,526$ | $0.6 \%$ | $0.1 \%$ |
| 1998 | $\$ 6,386$ | $\$ 6,589$ | $2.0 \%$ | $1.0 \%$ |
| 1999 | $\$ 6,509$ | $\$ 6,647$ | $1.9 \%$ | $0.9 \%$ |
|  |  |  |  |  |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999, for community hospitals
${ }^{(1)}$ An aggregate measure of workload reflecting the number of inpatient admissions, plus an estimate of the volume of outpatient services, expressed in units equivalent to an inpatient admission in terms of level of effort

Table 4.2:
Aggregate Operating ${ }^{(1)}$, Patient ${ }^{(2)}$, and Total Hospital ${ }^{(3)}$ Margins, Percent of Hospitals with Negative Total Margins, and Aggregate Non-operating Gains as a Percent of Total Net Revenue

1980-1999

| Year | Aggregate Operating Margins | Aggregate Patient Margins | Aggregate Total Hospital Margins | Percent of Hospitals with Negative Total Margins | Aggregate Non-Operating Gains as a Percent of Total Net Revenue |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1980 |  |  | 3.6\% | 25.7\% | 2.2\% |
| 1981 |  |  | 3.6\% | 25.4\% | 2.2\% |
| 1982 |  |  | 4.2\% | 24.0\% | 2.4\% |
| 1983 |  |  | 4.2\% | 24.1\% | 2.4\% |
| 1984 |  |  | 5.1\% | 24.6\% | 2.4\% |
| 1985 |  |  | 6.0\% | 23.3\% | 2.7\% |
| 1986 |  |  | 5.3\% | 25.7\% | 2.4\% |
| 1987 |  |  | 4.2\% | 31.4\% | 2.3\% |
| 1988 |  |  | 3.3\% | 32.5\% | 2.4\% |
| 1989 |  |  | 3.4\% | 30.8\% | 2.5\% |
| 1990 | 1.7\% | -4.2\% | 3.9\% | 27.1\% | 2.1\% |
| 1991 | 2.2\% | -3.6\% | 4.3\% | 24.7\% | 2.1\% |
| 1992 | 2.7\% | -2.7\% | 4.6\% | 23.8\% | 1.9\% |
| 1993 | 2.5\% | -3.2\% | 4.2\% | 24.2\% | 1.8\% |
| 1994 | 3.4\% | -2.8\% | 4.8\% | 22.4\% | 1.5\% |
| 1995 | 3.9\% | -2.2\% | 5.6\% | 20.4\% | 1.8\% |
| 1996 | 4.6\% | -1.0\% | 6.7\% | 19.4\% | 2.3\% |
| 1997 | 4.0\% | -1.7\% | 6.7\% | 20.4\% | 2.7\% |
| 1998 | 3.1\% | -3.0\% | 5.8\% | 26.6\% | 2.8\% |
| 1999 | 2.1\% | -4.3\% | 4.6\% | 32.5\% | 2.6\% |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999, for community hospitals
${ }^{(1)}$ Operating Margin is calculated as the difference between operating revenue and total expenses divided by operating revenue
${ }^{(2)}$ Patient Margin is calculated as the difference between net patient revenue and total expenses divided by net patient revenue
${ }^{(3)}$ Total Hospital Margin is calculated as the difference between total net revenue ant total expenses divided by total net revenue

Table 4.3:
Aggregate Hospital Payment-to-cost Ratios for Private Payers, Medicare and Medicaid 1980-1999

| Year | Medicare | Medicaid | Private <br> Payer |
| :---: | ---: | :---: | :---: |
| 1980 | $96.5 \%$ | $92.3 \%$ | $112.9 \%$ |
| 1981 | $97.8 \%$ | $94.0 \%$ | $112.2 \%$ |
| 1982 | $96.1 \%$ | $91.5 \%$ | $115.8 \%$ |
| 1983 | $96.8 \%$ | $92.1 \%$ | $116.8 \%$ |
| 1984 | $98.7 \%$ | $91.9 \%$ | $118.5 \%$ |
| 1985 | $102.0 \%$ | $94.3 \%$ | $117.1 \%$ |
| 1986 | $101.7 \%$ | $91.8 \%$ | $116.3 \%$ |
| 1987 | $98.3 \%$ | $83.0 \%$ | $119.8 \%$ |
| 1988 | $94.2 \%$ | $79.0 \%$ | $121.7 \%$ |
| 1989 | $92.1 \%$ | $78.8 \%$ | $124.4 \%$ |
| 1990 | $89.4 \%$ | $80.0 \%$ | $128.3 \%$ |
| 1991 | $88.5 \%$ | $81.9 \%$ | $130.8 \%$ |
| 1992 | $89.0 \%$ | $89.5 \%$ | $131.8 \%$ |
| 1993 | $89.9 \%$ | $89.6 \%$ | $130.1 \%$ |
| 1994 | $96.9 \%$ | $93.7 \%$ | $124.4 \%$ |
| 1995 | $99.3 \%$ | $93.8 \%$ | $123.9 \%$ |
| 1996 | $102.4 \%$ | $94.8 \%$ | $121.6 \%$ |
| 1997 | $103.6 \%$ | $95.9 \%$ | $117.5 \%$ |
| 1998 | $101.8 \%$ | $96.6 \%$ | $115.8 \%$ |
| 1999 | $99.9 \%$ | $95.7 \%$ | $115.1 \%$ |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999, for community hospitals

Table 4.4:
Hospital Total Medicare Margins
1998-1999 Actual
2000-2005 Projected

| Year | Medicare | Medicare <br> with Costs <br> at MB-1 | Medicare with <br> Costs at MB |
| :---: | :---: | :---: | :---: |
| 1998 | $1.8 \%$ |  |  |
| 1999 | $-0.1 \%$ |  |  |
| 2000 |  | $-0.7 \%$ | $-1.5 \%$ |
| 2001 |  | $0.6 \%$ | $-1.0 \%$ |
| 2002 |  | $0.9 \%$ | $-1.6 \%$ |
| 2003 |  | $0.5 \%$ | $-2.8 \%$ |
| 2004 |  | $0.7 \%$ | $-3.4 \%$ |
| 2005 |  | $1.1 \%$ | $-3.8 \%$ |

Source: The Lewin Group analysis
Notes: (1) Uncompensated Care and Other Government Payers are not shown separately in this chart
(2) Medicare projections based on The Lewin Group Analysis of Medicare payment policies under the Balanced Budget Act of 1997, the Medicare Balanced Budget Refinement Act of 1999, and the Medicare Benefits Improvement Act of 2000.
(3) The rate of inflation for hospitals is equal to the market basket for hospital inpatient PPS services. Market basket rates used in this analysis were between 2.4 and 3.5 percent.
$M B-1=$ rate of increase in the prices of goods and services purchased by hospitals less one percentage point $M B=$ rate of increase in the prices of goods and services purchased by hospitals

## Appendix 5: Supplementary Data Tables

Workforce

Table 5.1:
Total Number of Active Physicians per 1,000 Persons by State 1997 and 1998

| State | Physicians per <br> 1,000 Persons |  | State | Physicians per 1,000 Persons |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 97 | 98 |  | 97 | 98 |
| Alabama | 1.97 | 1.94 | Montana | 1.92 | 1.91 |
| Alaska | 1.72 | 1.68 | Nebraska | 2.13 | 2.12 |
| Arizona | 2.17 | 2.13 | Nevada | 1.81 | 1.79 |
| Arkansas | 1.88 | 1.89 | New Hampshire | 2.13 | 2.36 |
| California | 2.41 | 2.37 | New Jersey | 2.34 | 3.06 |
| Colorado | 2.47 | 2.43 | New Mexico | 3.06 | 2.10 |
| Connecticut | 3.40 | 3.40 | New York | 3.71 | 3.71 |
| Delaware | 2.49 | 2.42 | North Carolina | 2.26 | 2.23 |
| District of Columbia | 6.92 | 6.85 | North Dakota | 2.24 | 2.20 |
| Florida | 2.44 | 2.43 | Ohio | 2.51 | 2.51 |
| Georgia | 2.08 | 2.06 | Oklahoma | 1.96 | 1.96 |
| Hawaii | 2.64 | 2.61 | Oregon | 2.26 | 2.24 |
| Idaho | 1.55 | 1.56 | Pennsylvania | 3.13 | 3.15 |
| Illinois | 2.62 | 2.58 | Rhode Island | 3.33 | 3.36 |
| Indiana | 1.97 | 1.96 | South Carolina | 2.05 | 2.01 |
| Iowa | 1.98 | 1.96 | South Dakota | 1.82 | 1.84 |
| Kansas | 2.19 | 2.14 | Tennessee | 2.43 | 2.39 |
| Kentucky | 2.07 | 2.04 | Texas | 2.03 | 2.04 |
| Louisiana | 2.35 | 2.36 | Utah | 1.97 | 1.96 |
| Maine | 2.39 | 2.47 | Vermont | 2.88 | 2.99 |
| Maryland | 3.59 | 3.54 | Virginia | 2.37 | 2.34 |
| Massachusetts | 3.91 | 3.84 | Washington | 2.38 | 2.32 |
| Michigan | 2.59 | 2.59 | West Virginia | 2.28 | 2.29 |
| Minnesota | 2.45 | 2.41 | Wisconsin | 2.28 | 2.25 |
| Mississippi | 1.60 | 1.62 | Wyoming | 1.71 | 1.69 |
| Missouri | 2.48 | 2.47 |  |  |  |

[^7]Table 5.2:
Medical and Dental Residents in Training in Community Hospitals 1980-1999

| Year | Residents |
| :---: | :---: |
| 1980 | 55,572 |
| 1981 | 57,776 |
| 1982 | 58,439 |
| 1983 | 59,990 |
| 1984 | 61,888 |
| 1985 | 59,171 |
| 1986 | 63,200 |
| 1987 | 60,909 |
| 1988 | 63,608 |
| 1989 | 64,478 |
| 1990 | 64,530 |
| 1991 | 67,189 |
| 1992 | 69,111 |
| 1993 | 73,377 |
| 1994 | 74,027 |
| 1995 | 78,137 |
| 1996 | 77,160 |
| 1997 | 75,398 |
| 1998 | 78,345 |
| 1999 | 77,796 |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999, for community
hospitals

Table 5.3:
Total Full Time Equivalent Employees Working in Hospitals and Full Time Equivalents per Adjusted Admission ${ }^{(1)}$

1980-1999

| Year | FTE Personnel | FTE per <br> Adjusted <br> Admission |
| :---: | :---: | :---: |
| 1980 | $2,872,772$ | 0.069 |
| 1981 | $3,028,154$ | 0.073 |
| 1982 | $3,305,136$ | 0.079 |
| 1983 | $3,095,579$ | 0.074 |
| 1984 | $3,016,665$ | 0.073 |
| 1985 | $2,996,846$ | 0.075 |
| 1986 | $3,024,320$ | 0.076 |
| 1987 | $3,106,082$ | 0.078 |
| 1988 | $3,195,168$ | 0.080 |
| 1989 | $3,297,947$ | 0.082 |
| 1990 | $3,415,622$ | 0.083 |
| 1991 | $3,530,623$ | 0.084 |
| 1992 | $3,615,145$ | 0.084 |
| 1993 | $3,674,250$ | 0.085 |
| 1994 | $3,690,905$ | 0.083 |
| 1995 | $3,707,958$ | 0.081 |
| 1996 | $3,724,843$ | 0.079 |
| 1997 | $3,789,752$ | 0.078 |
| 1998 | $3,831,068$ | 0.077 |
| 1999 | $3,837,964$ | 0.075 |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1980-1999, for community hospitals
${ }^{(1)}$ An aggregate measure of workload reflecting the number of inpatient admissions, plus an estimate of the volume of outpatient services, expressed in units equivalent to an inpatient admission in terms of level of effort

Table 5.4:
Number of RN Full Time Equivalent Employees, RN Full Time Equivalent Employees per Adjusted Admission and RN Full Time Equivalents as a Percent of Total FTEs

1986-1999

| Year | RN FTEs <br> (thousands) | RN FTEs <br> per Adjusted <br> Admission | RN FTEs <br> as a Percent <br> of Total FTEs |
| :---: | :---: | :---: | :---: |
| 1986 | 736.3 | 0.0185 | $24.3 \%$ |
| 1987 | 759.0 | 0.0192 | $24.4 \%$ |
| 1988 | 770.6 | 0.0192 | $24.0 \%$ |
| 1989 | 791.5 | 0.0196 | $24.0 \%$ |
| 1990 | 809.9 | 0.0197 | $23.7 \%$ |
| 1991 | 840.5 | 0.0200 | $23.8 \%$ |
| 1992 | 858.9 | 0.0201 | $23.7 \%$ |
| 1993 | 874.1 | 0.0201 | $23.8 \%$ |
| 1994 | 890.9 | 0.0201 | $24.1 \%$ |
| 1995 | 893.7 | 0.0195 | $24.1 \%$ |
| 1996 | 895.1 | 0.0190 | $24.0 \%$ |
| 1997 | 901.2 | 0.0185 | $23.8 \%$ |
| 1998 | 929.6 | 0.0186 | $24.3 \%$ |
| 1999 | 938.0 | 0.0182 | $24.4 \%$ |

Source: The Lewin Group analysis of American Hospital Association Annual Survey data, 1986-1999, for community hospitals

Table 5.5:
RN Employment
by Type of Provider
1980-2000

|  | $\mathbf{1 9 8 0}$ | $\mathbf{1 9 8 4}$ | $\mathbf{1 9 8 8}$ | $\mathbf{1 9 9 2}$ | $\mathbf{1 9 9 6}$ | $\mathbf{2 0 0 0}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
| Percent Employed by Hospitals | $65.7 \%$ | $68.1 \%$ | $67.9 \%$ | $66.5 \%$ | $60.1 \%$ | $59.1 \%$ |
| Percent Employed by Nursing | $8.0 \%$ | $7.7 \%$ | $6.6 \%$ | $7.0 \%$ | $8.1 \%$ | $6.9 \%$ |
| Homes/Extended Care Facilities |  |  |  |  |  |  |
| Percent Employed by | $6.6 \%$ | $6.8 \%$ | $6.8 \%$ | $9.7 \%$ | $13.1 \%$ | $12.8 \%$ |
| Public/Community Health | $19.8 \%$ | $17.3 \%$ | $18.6 \%$ | $16.8 \%$ | $18.7 \%$ | $21.2 \%$ |

Source: Findings from the National Sample Survey of Registered Nurses, 1980-2000; Bureau of Health Professionals, Division of Nursing

Table 5.6:
Annual Enrollment in US RN Education Programs 1987-1998

| Year | Total <br> Enrollment |
| :---: | :---: |
| 1987 | 182,947 |
| 1988 | 184,924 |
| 1989 | 201,458 |
| 1990 | 221,170 |
| 1991 | 237,598 |
| 1992 | 257,983 |
| 1993 | 270,228 |
| 1994 | 268,350 |
| 1995 | 261,219 |
| 1996 | 238,244 |
| 1997 | 227,327 |
| 1998 | 211,694 |

Source: National League for Nursing; 1997 and 1998 data are unpublished and unofficial


[^0]:    Source: HBS International, Inc., The Health of Our Nation's Hospitals 1997 through Second Quarter 2000; based on 341 geographically distributed hospitals that are primarily non-profit facilities
    ${ }^{(1)}$ Operating margin is calculated as the difference between total operating revenue and total operating expense divided by total operating revenue; operating margins exclude non-operating revenues

[^1]:    Source: The Lewin Group analysis of the American Hospital
    Association Annual Survey data, 1999, for community hospitals
    ${ }^{(1)} 1.00$ reflects payment at $100 \%$ of cost

    * Less than $60 \%$ of hospitals reporting

[^2]:    Source: The Lewin Group analysis of the American Hospital Association Annual Survey data, 1999, for community hospitals Note: Totals may not not equal $100 \%$ due to rounding
    Aggregate cost by payer as a percent of total expenses represents the portion of hospitals' costs that are attributed to each payer category
    ${ }^{(1)}$ Non-patient care costs represent hospitals' other operating expenses such as cafeterias, parking lots and gift shops

    * Less than 60\% of hospitals reporting

[^3]:    ${ }^{(1)}$ An aggregate measure of workload reflecting the number of inpatient admissions, plus an estimate of the volume of outpatient services, expressed in units equivalent to an inpatient admission in terms of level of effort.

[^4]:    Source: National Health Interview Survey, Vital and Health Statistics Series 10, No. 190, 193, 199, 200.

[^5]:    Source: Health Care Financing Administration, Office of the Actuary: National Health Statistics Group
    ${ }^{(1)}$ Expressed in 1980 dollars; adjusted using the overall consumer price index for urban consumers

[^6]:    Source: Health Care Financing Administration, Office of the Actuary

[^7]:    Source: Health United States, 2000; includes active non-federal doctors of medicine and active doctors of osteopathy

